

ANNUAL REVIEW 2010



MACQUARIE

Macquarie Group  
Foundation

Supporting our  
communities for  
25 years



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# The Macquarie Group Foundation is one of Australia's oldest and largest corporate benefactors

The Foundation has contributed close to \$A120 million to over 1000 community organisations over the last 25 years. Established to formalise Macquarie Group's community involvement program, it also builds and strengthens staff involvement and engagement in community activity in the many cities around the world in which Macquarie has offices.

In the 12 months to 31 March 2010, Macquarie staff raised \$6.8 million, which the Foundation matched in addition to its continuing grants to community organisations, taking Macquarie's total contribution to the community this year to \$A22.6 million. In addition, Macquarie's

staff provided many hours of support to not-for-profit organisations in a volunteer, pro bono, board and executive capacity.

The Foundation takes particular pride in the depth of support it provides. Many of our community partners, in addition to receiving a Foundation grant, benefit from fundraising and volunteer support from Macquarie staff, regular donations through the Macquarie Giving program and have a Macquarie staff member serving on their board. This enables us to build deep and enduring relationships with community organisations around the world.

Concentrating funding in the areas of health care and research, education, the arts,

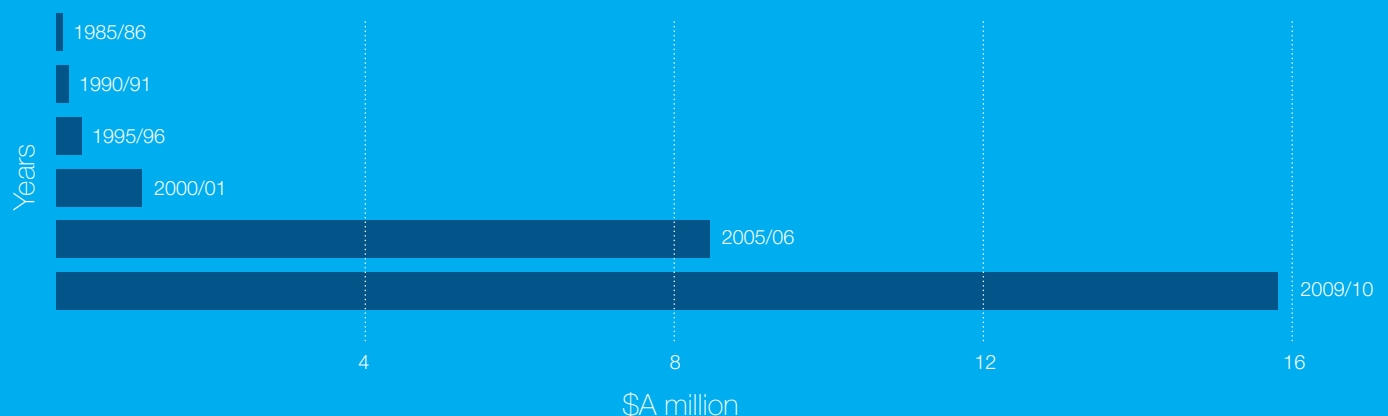
welfare and the environment ensures our support is diversified across the community spectrum. In addition, the Foundation works on a range of initiatives to build the sustainability of the not-for-profit sector. These include assisting with growth strategies, transferring skills to the sector and supporting programs that make the sector more efficient.

The Macquarie Group Foundation supports programs in Europe, the Americas, Africa, Asia and Australasia. In all of these regions, Macquarie contributes meaningfully to the communities in which our staff live and work.

## Macquarie has staff volunteering around the world



## Macquarie Group Foundation community organisation support: 1985–2010





# 1985–2010: Significant milestones

## 1970–82

The Macquarie Bank Charitable Foundation's predecessor, the Hill Samuel Charitable Trust, donates to various causes

In 1982 the Hill Samuel Graduate Management Scholarship was established

## 1985

The Macquarie Bank Charitable Foundation makes its first donation to a community organisation

## 1988

Grants exceed \$A100,000 in a 12-month period for the first time

## 2003

### Macquarie's first Community Advisory Committee established

Macquarie's Community Advisory Committees offer staff input into Macquarie's community role and link staff to community organisations. There are now 19 committees across all of Macquarie's major offices harnessing the impressive array of staff volunteering and fundraising activity

### Big Buddy commences

Beginning with a small number of staff visiting an inner-city school in Sydney and reading to students during their lunch hour, the Big Buddy reading program has grown to include schools in Sydney, Melbourne, London, New York, Toronto and Hong Kong. Big Buddy now comprises one component of the Macquarie LEADS program, which brings together all of the Foundation's Leadership, Education, Advancement, Development and Support activities involving staff as volunteers

### Macquarie Giving established

Macquarie was one of the first Australian companies to introduce payroll giving, which enables staff to regularly contribute to charities of their choice directly from their monthly pay. It now operates in Australia, the UK, the US, Hong Kong and Singapore

## 2002

### Volunteer of the Year awards commence

Now known as Macquarie Staff In The Community awards, these awards recognise outstanding staff contributions to the community. The winners receive \$A10,000 each to donate to the not-for-profit organisations they support; Highly Commended \$A2000; and the Team Award \$A5000. They are presented in three categories: Volunteer of the Year, Fundraiser of the Year and Pro Bono Adviser of the Year. The Team Award is presented in one of these three categories

## 2005

### Staff participation support announced

Many Macquarie staff work for not-for-profit organisations in an executive capacity, serving as board members, providing strategic advice or taking on a management role. In recognition of their service, the Foundation provides \$A10,000 grants to the community organisations they serve in this manner

Staff matching exceeds \$A1,000,000 over 12 months

### Australian Board Register established

One of the difficulties often encountered by not-for-profit organisations is finding appropriately qualified board members. The Foundation set up a register comprising Macquarie senior executives who are willing to offer their time, skills and expertise to the sector, enabling the community to gain access to executives with proven management experience

## 2007

### Capacity building funding announced

One of the Foundation's key aims is to develop sustainability in the not-for-profit sector

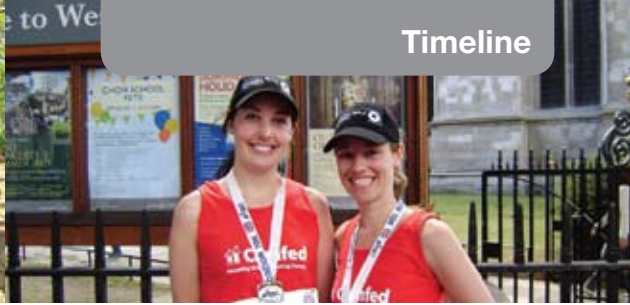
The Foundation announced a new category of funding in 2006 to build capacity for well-planned community organisations to help them start up, as well as for established enterprises to help with their next phase of growth

## 2008

Staff matching exceeds \$A5 million over 12 months for the first time

The Foundation partnered with Social Ventures Australia to establish SVA Consulting, a first of its kind in Australia, designed to help both not-for-profits and their funders to clarify direction, measure performance and improve capacity

NB: All events occurred in the 12 months leading up to 31 March of the year noted



# 1990

Cumulative grants exceed \$A500,000 since inception

# 1993

Cumulative grants exceed \$A1 million since inception

# 1995

Macquarie Bank staff highest contributors to the 'Work-a-day 4 Kids' financial markets charity

# 1996

Cumulative grants exceed \$A2 million since inception

# 2001

**The first Community Business partnerships announced**

Designed to foster long-term strategic alliances with major community organisations, the Foundation committed \$A1 million over five years to Asthma Australia to fund research programs and \$A500,000 over three years with the National Gallery of Victoria to create the first national sculpture prize

Staff matching exceeds \$A150,000 over 12 months

# 2000

**Dedicated Foundation office established**

Julie White was initially appointed on a part-time basis as the first dedicated manager of Macquarie's growing philanthropic activities. Julie is now responsible for a global team of 10 staff and a multi-million dollar budget managing hundreds of important relationships with community organisations, governments and other stakeholders

# 2009

**The Macquarie Group Foundation Professor, Centre for Social Impact, established**

As part of its commitment to building sustainability in the community sector, the Macquarie Group Foundation Professor at the Centre for Social Impact was established to support ongoing collaboration between business, government and not-for-profit organisations to explore new ways of addressing social need. This Professorship extended similar Foundation-initiatives, such as the Macquarie Group Foundation Chair of Schizophrenia Research (established 2007) which is undertaking clinical drug trials for people with schizophrenia, and the Macquarie Group Chair of Cerebral Palsy Research (established 2008) to provide global leadership, profile and influence in the field

**The CoRe (COmmunity REsourcing) program established**

Macquarie encourages staff to share their business skills with not-for-profit organisations. CoRe was established in London to bring staff together with charities working with some of the highest levels of deprivation in the UK

# 2010

**The Foundation celebrates its 25-year anniversary**

Since inception, the Foundation has provided close to \$A120 million to hundreds of community organisations around the world. It has grown alongside Macquarie Group, supporting the increasing involvement of Macquarie staff in the community, the ongoing development of international programs and the pioneering focus on sustainability in the not-for-profit sector

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working  
together  
delivering support

In 2010, the Macquarie Group Foundation can reflect on 25 years of support to the not-for-profit sector. In that time, the Foundation and Macquarie staff have contributed almost \$A120 million to more than 1000 community organisations around the world.



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This figure, while substantial, tells only part of the story of Macquarie's community engagement over the last quarter of a century.

From the outset, the Foundation's approach has been one of engaged philanthropy beyond the simple provision of financial support. We have sought to build long-term relationships with our not-for-profit partners, enabling them to leverage our networks, business skills and the services of our staff as volunteers, fundraisers and pro bono advisers.

It has always been my strong personal belief that companies have an important role to play in the development of a healthy community and a civil society. It is an obligation that extends beyond the economic contribution a business makes in terms of employment and production. This belief was reinforced during my two years of study at the Harvard Business School in the 1960s and was a key driver in the establishment of the Foundation's predecessor, the Hill Samuel Charitable Trust, in the early 1970s.

In 1984, when Macquarie was officially incorporated as an Australian bank, there was no question that the new institution should have a philanthropic arm. This was perhaps an unusual preoccupation. At the time, the Australian banking industry was going through unprecedented change and serious competition opened up for the first time under financial deregulation.

Yet, in the midst of all that change, we were able to give serious thought to the establishment of a foundation and the

framework under which it would operate. In 1985, the newly formed Macquarie Bank Charitable Foundation, as it was then known, made its first community grants, contributing \$A83,000 to around 100 not-for-profit organisations.

**“The Foundation's deep understanding of the community sector has enabled it to remain at the forefront of innovation in corporate philanthropy.”**

– *David Clarke, Chairman, Macquarie Group Foundation*

The grants we made in those early days, while not substantial, were important in a number of ways. Fundamentally, they marked the continuation of the dialogue with the not-for-profit sector. It was from here that the Foundation built its deep understanding of the community sector and this knowledge and experience has enabled it to remain at the forefront of innovation in corporate philanthropy.

In order for those initial grants to be made, we also had to ensure we put in place an effective philanthropic infrastructure. While we were by no means the only company operating in the philanthropic space, it was not the established business practice in Australia that it is today. There was no obvious model on which to base our own philanthropic activities. We developed it ourselves.

In determining how our Foundation would operate, we developed some broad principles. The Foundation would focus on operating in the locations where our staff lived and worked, we decided that we would support an even wider range of organisations, we reaffirmed that the funding of the Foundation would be linked to the growth of Macquarie itself, and we chose to actively engage our staff in the Foundation's activities.

These four simple principles formed the framework which continues to govern much of our activities today. They have taken the Foundation in directions we could not have envisaged at the time and they have driven the international growth and our model of engaged philanthropy that sets Macquarie's community activities apart.

Our reason for making our support broad-based, rather than focusing on one specific sector of the community, was simple. Recognising that social issues often had many intertwined facets, we sought not to limit ourselves in our efforts to address them. As a result, we chose five key areas of support: health care and research, education, welfare, the arts and the environment. Within these segments, there was also a strong Indigenous focus. This focus has remained unchanged over the past 25 years and has also proved universal as the Foundation has expanded globally.



Macquarie Group Foundation Board Members

David Clarke, Chairman; Julie White, Head; James Hodgkinson; Kris Neill; Greg Ward; Sheryl Weil; David Bennett; Nigel Smyth

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Our staff provide a range of services to the not-for-profit sector, bringing profound benefits to many organisations.

We also set in place the funding formula that endures today. The accepted approach among corporate benefactors at the time was to commit a certain percentage of pre-tax income to community causes. We took that model one step further, indexing it to the growth in Macquarie's profit share pool. Importantly, this linked the Foundation's growth to the success and growth of Macquarie itself. In this way, our support to the community sector has grown from \$A83,000 in 1985 to \$A22.5 million in 2010. This funding model has made the Macquarie Group Foundation one of the corporate sector's leading benefactors.

Another key focus in those early days was the engagement of Macquarie staff in the Foundation's efforts. From the outset, we can point to staff who took an active role in the organisations we supported, including my own involvement with the Salvation Army, Opera Australia, Social Ventures Australia and the Financial Markets Foundation for Children. In addition, some of Macquarie's leading executives – current and former – have brought transformational change to the not-for-profit sector and certain organisations within it. Several of those stories are detailed in this special 25th anniversary edition of the Foundation Annual Review.

The introduction of the staff matching program during the 1990s, with the Foundation effectively doubling contributions made by Macquarie staff, proved to be a pivotal step in this process. Over the years, Macquarie staff have contributed almost \$A30 million to not-for-profit organisations around the world – all of which has been matched by the Macquarie Group Foundation – and there have been some extraordinary fundraising efforts as part of this process.

**“Staff engagement stands out as one of the Foundation's key achievements and is the hallmark of our model of engaged philanthropy.”**

This program – and many other staff initiatives like it – gives staff an active voice in which organisations we support. As a result, the work of the Macquarie Group Foundation has become deeply embedded within Macquarie's culture.

Perhaps the best demonstration of this came in 2009, when Macquarie's profit was impacted by the global financial crisis. Recognising the Foundation's value both to the wider community and our own staff, Macquarie's Executive Committee and

the Macquarie Group Board elected to maintain the Foundation's funding. This enabled the Foundation to continue its support for not-for-profit organisations during a global recession, at a time when they were experiencing funding pressures and increasing demand for their services. In addition, Macquarie staff made a record \$A7.7 million contribution to not-for-profit organisations that year.

The level of staff engagement stands out as one of the Foundation's key achievements. The result of a concerted effort over many years, it is the hallmark of our model of engaged philanthropy. It is also a feature of Macquarie's recruitment process and sometimes the key factor in prospective employees choosing to work at Macquarie.

Today, in addition to the Foundation's financial support, our staff provide a range of services to the not-for-profit sector as fundraisers, volunteers, mentors, board and executive committee members, or as pro bono advisers offering business planning, strategic advice and education workshops. This has brought profound benefits to many not-for-profit organisations.

Our model of staff engagement has also enabled us to achieve significant international growth in the Foundation's work.



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working  
together  
delivering support

Like Macquarie itself, the Foundation is exporting the expertise it has developed in Australia to a wide range of offshore locations. Today, the Foundation's work has become truly international in its scope, funding activities in dozens of countries around the world.

This geographic diversity is a unique feature of the Macquarie Group Foundation. It reflects the growth of Macquarie's global activities and we could not have achieved this expansion without the involvement of our staff.

Another facet of the Foundation's work has been the development of long-term partnerships with not-for-profit organisations. In this context, we extend grants over a three- to five-year period, enabling us to build sustained relationships with our community partners.

In the literally thousands of grants that the Foundation has made over its history, a number of programs stand out.

The Cape York Institute's Higher Expectations Program is an example of a new approach to addressing educational disadvantage in remote Indigenous communities that has met with profound success. It offers top Indigenous students in Australia's remote Cape York region the opportunity to attend select boarding schools and significantly improve their chances of entering university. Successful students are outstanding role models for the rest of the community.

The broader objective of the Higher Expectations Program is to build a self-sufficient Cape York community and economy. In a region where as few as six per cent of students complete high school, education is vital to this agenda. The Macquarie Group Foundation has supported the program since its inception in 2005, covering tuition costs and providing a network of support for the students involved. Program staff work closely with the students, as well as their families, communities and schools, to ensure they transition smoothly to their new school environments.

Our support for Mission Australia was pivotal in that it highlighted what can be achieved when the Foundation and Macquarie staff combine resources in support of a not-for-profit partner. While the Foundation has funded Mission Australia's landmark research into a variety of social issues, Macquarie staff have raised hundreds of thousands of dollars to support individual Mission Australia services.

Today, numerous organisations benefit from this combined effort, including the Cerebral Palsy Foundation in Australia, BUILD and La Casa Norte in the US, the Prince's Trust and Streetwise Opera in the UK, International Care Ministries in Asia and Juvenile Diabetes Research Foundation (JDRF) around the world.

In addition, our support for Social Ventures Australia, under the leadership of former Macquarie executive Michael Traill, reflects the Foundation's expanding role in helping to build the long-term health of the not-for-profit sector itself. We have worked with Social Ventures Australia in its support of social entrepreneurs and to equip not-for-profit organisations with the business management skills they need. This has been part of our focus on social innovation and capacity building within the community sector and has led to many initiatives.

In 2010, the Foundation continued to build on its commitment to our key partners, including Mission Australia, UNICEF and Australian cancer fundraising body Can Too. This is an organisation that Macquarie staff support and which Macquarie Deputy Managing Director Richard Sheppard assists by serving on the board of its close partner, Cure Cancer Australia.

Our contribution to the community was also recognised through several awards. Australian staff were the joint winners of the Freedom Award for the highest corporate contribution in fundraising for JDRF in 2009 (last won by Macquarie in 2007). Macquarie Group Hong Kong was awarded the Caring Company Logo 2009/2010 by the Hong Kong Council of Social Service, recognising Macquarie's commitment to good corporate citizenship, and Macquarie Group Foundation was also recently honoured in Research Australia's Thank You Day, winning the Pfizer Australia 'Leadership In Corporate Giving' Award.

There was continued staff engagement with the community, highlighted by the growth in the number of Macquarie Community Advisory Committees around the world. We now have staff on 19 committees located in Macquarie's largest offices. These committees meet to coordinate local staff volunteering, hear about the Foundation's latest programs, and discuss how their expertise can be best utilised.

Looking forward, the Macquarie Group Foundation plans to progress its international growth, replicating the strong partnerships we have built in Australia in our offshore locations. We will continue working with leaders from the not-for-profit sector, business and government to explore new solutions to long-term social issues. And we will maintain our focus on helping to build a healthier not-for-profit sector overall by supporting initiatives that encourage social innovation and build capacity.

We take immense pride in the work of the Foundation and the difference it has made to countless lives over the past 25 years. We recognise the enormous contribution that has been made by Macquarie staff around the world. We greatly admire the efforts of those on the front line of community service, the not-for-profit organisations across the world who commit themselves daily to people in need. And we look forward to working with them well into the future.

David S. Clarke  
Chairman, Macquarie Group Foundation

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sector leadership

# Innovation

Throughout its 25-year history, the Macquarie Group Foundation has sought to pioneer new approaches to corporate philanthropy. In recent years, it has taken this approach one step further to drive innovation within the broader not-for-profit sector and the way we address entrenched social issues.

Among these initiatives, the Foundation has held international summits on social innovation and made a \$A2 million commitment to Australia's Centre for Social Impact. It has also supported a number of bold community programs which explore new solutions to long-term social problems.

"Our focus on innovation reflects the culture of the broader Macquarie business," says Foundation Chairman David Clarke. "Macquarie is known for the evolution of its business activities and staff are encouraged to explore growth opportunities around the world. The Foundation's work over the past 25 years also embraces that approach."

The Foundation's program of Social Innovation Summits has brought together some of the best international minds from business, government and the not-for-profit sector to look at ways of working together to resolve long-term social problems. Three summits have been held to date, two in Australia and one in the United Kingdom, which looked specifically at issues of chronic youth unemployment, disadvantage and violence affecting the UK at the time.

A number of ideas have arisen from these discussions, while important international networks have been established to continue the push for social innovation. Participants have highlighted the need for systemic change, arguing that current processes are often a barrier to social entrepreneurship. Suggestions have included a regulatory commission to administer national standards of accountability in the not-for-profit sector; a board for the social economy to broker information, provide funds, monitor performance and promote best practice

in the sector; changes to government funding models and the establishment of a social venture fund.

Two major Macquarie Group Foundation initiatives have also emerged from these summits, highlighting our commitment to innovation in the not-for-profit sector. In 2006, the Foundation introduced a new category of funding, specifically to help not-for-profit organisations build capacity and reach the next stage of their growth. This is detailed further in the capacity building section on page 18 of this report.

At the third Summit in 2008, the Foundation announced a \$A2 million commitment to establish the Macquarie Group Foundation Chair, Centre for Social Impact. The Centre was established in 2008 to encourage social innovation and social investment and build the capacity of Australia's not-for-profit sector. The Chair position is held by Professor Peter Shergold, formerly Australia's most senior public servant.



In addition, the Foundation has supported several organisations embracing new approaches to difficult social issues. We were an early supporter of the Inspire Foundation, established in 1996 to address Australia's then escalating rates of youth suicide, with the breakthrough approach at the time of reaching young people through the internet. Rates of youth suicide have since fallen by 56 per cent through programs such as this, though it remains one of the leading causes of death in young people aged 15–24. The Macquarie Group Foundation has provided infrastructure support to Inspire, funding for the expansion of its programs and has also helped Inspire establish its unique services in the United States and Ireland.

Similarly, the Macquarie Group Foundation was the founding supporter of OzHarvest, an Australian food rescue service that collects leftover food from restaurants, caterers, hotels and functions and delivers it to charities, refuges and soup kitchens. Established in 2004, OzHarvest redistributes 100,000 meals every month that would previously have been thrown away, providing a much-needed source of food to the homeless and needy.

The Streetwise Opera UK initiative is another example of the Foundation's embrace of innovative solutions. Working with more than 600 homeless people each year, using music as a tool for building confidence, social networks and creativity, the Foundation is supporting Streetwise programs, weekly workshops in 11 homeless centres around the UK and its large-scale annual productions.

Macquarie Group Foundation Head Julie White said the people behind these organisations – Inspire's Jack Heath, OzHarvest's Ronni Kahn and Streetwise Opera UK's Matt Peacock – were social entrepreneurs driving ground-breaking change in the not-for-profit sector.

"We need to ensure social innovators such as these have the same kind of support that is available to emerging businesses," she said. "As a society, we have to put the structures in place that encourage new ideas and approaches to key social issues and bring them to reality."

The Foundation's embrace of innovation can be found in its own history. Its establishment in 1985, when there was not the focus on corporate social responsibility that exists today, represented a different approach. By moving early, the Foundation was able to build a leadership position from which it continues to break new ground 25 years later.

Our model of engaged philanthropy was an innovation which redefined the business community's involvement with the not-for-profit sector. It took corporate philanthropy beyond the simple act of writing cheques and enabled community organisations for the first time to tap into a company's business expertise and the services of its staff.

In addition, Macquarie is believed to be the first Australian corporation to agree to fully match the donations of its employees. This has generated almost \$A30 million in staff contributions over the years, all of which the Foundation has matched. It has also led to staff serving not-for-profit organisations as volunteers, fundraisers, pro bono advisers and members of not-for-profit boards. Foundation Chairman David Clarke has led by example, with his active involvement in the work of the Salvation Army and Opera Australia over many years.

This staff engagement has also driven the Foundation's unique international growth, with staff in offshore locations sourcing not-for-profit partners and developing relationships on behalf of the Foundation. As a result, the Macquarie Group Foundation is now active in locations throughout the world.

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# Salvation Army



In 1985, Macquarie Group Foundation Chairman David Clarke became involved in the work of the Salvation Army. It was the beginning of an association lasting more than two decades.

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“I decided early on to support a small number of organisations and get intimately involved with them in areas like governance and fundraising, where my business background could add most value,” David said.

The Salvation Army is perhaps the earliest example of the Foundation’s philosophy of engaged philanthropy. In addition to David’s involvement, the organisation has also benefited over the past 25 years from Foundation grants and donations from hundreds of Macquarie staff around the world.

Indeed, one of the Macquarie Group Foundation’s first grants in 1985 was to the Salvation Army. Since that initial \$A1000 contribution, the Foundation and Macquarie staff in Australia, the United Kingdom, the United States, Canada, Hong Kong and South Africa have donated more than \$A1 million to the organisation. This included a two-year commitment to the Joblink program, designed to help older people who have been made redundant develop the skills and confidence to re-enter the workforce.

Between 1985 and 2008, David served the Salvation Army in a number of roles, including two years as Chairman of the

Red Shield Appeal, two years with the Salvation Army Education Foundation (NSW) and seven years as Chairman of the Sydney and Eastern Territorial Advisory Board.

Foundation Head Julie White now sits on that Board and Macquarie Executive Director Peter Lucas has served on its Red Shield Appeal Fundraising Committee since 2005.

“David has a passion for those less fortunate than himself and was able to use his influence in the corporate sector to help the Salvation Army raise significant funds. We are grateful for the support over many years that David gave unreservedly.”

– Major Jeff Winterburn, Salvation Army Territorial External Appeals Director

Retired Territorial Commander Les Strong worked closely with David for some of that period.

“David made a valuable contribution to the ongoing work of the Salvation Army,” he said. “He played a key role in overseeing

the success of the Red Shield Appeal and advising the Salvation Army on matters of business and projects we were developing. He also has a wide network and was always able to introduce us to the appropriate people when we had an issue to address.”

David was heavily involved in the Salvation Army’s fundraising activities. Speaking at the 2001 opening of the Red Shield Appeal, he said: “The Salvation Army was formed in response to the poverty caused by one of mankind’s greatest advances, the Industrial Revolution. It reminds us that while progress has widespread benefits, it also has unintended consequences, and we have a collective responsibility to address them.”

Roger Corbett, who succeeded David as Chairman of the Sydney and Eastern Territorial Advisory Board, said the value of David’s involvement was clear. “The Australian Red Shield Appeal contributes the highest donation per capita of any Red Shield Appeal in the world and David obviously contributed over so many years to the respect in which the Salvation Army is held in Australia,” he said.



Photo courtesy Salvation Army

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# sector leadership Research

From the outset, the Macquarie Group Foundation's approach to community involvement has been that a problem is best solved by first understanding its causes.

For that reason, the Foundation has always dedicated a significant proportion of its funding to research. At least 10 per cent of the Foundation's grants in its first year of operation in 1985 were research-specific, with funding extended to organisations such as the Children's Medical Research Foundation, the Birth Defects Research Institute, the Psychiatric Research Foundation and the Stroke Research Foundation. In 1988, the Foundation made its largest grant at the time, committing \$A10,000 funding to the University of Sydney's Cochlear Implant Program.

Today, research remains a critical component of the Foundation's program of community support. While health continues to be a key focus, the Foundation has supported research initiatives across all of its five key areas of funding. This has led to numerous breakthroughs in the fight against pressing social issues, assisted researchers in the development of their careers and built links within the international research community.

Like much of its work, the Foundation's research support has evolved beyond the provision of one-off grants to more sustained partnerships. One of the earliest examples of this was the formation of the Asthma Australia Research Alliance in 2001. It was the first time asthma research

received corporate support in Australia, with the Foundation funding research colloquiums, scholarships, a website and magazine and the establishment of a national research fund.

Similarly, in 2007 the Foundation entered a \$A2.2 million four-year partnership with JDRF Australia to develop a research blueprint for juvenile diabetes, provide research grants and engage with the international scientific community. Details of Macquarie's support for JDRF worldwide can be found on page 27 of this report.

The Foundation has also established numerous Chairs and scholarships to further the research effort into some of the world's most chronic medical conditions such as cancer, cerebral palsy, multiple sclerosis, adolescent depression and suicide, osteoporosis and heart disease.

Some of these initiatives have led to significant research breakthroughs. International expert Professor Cyndi Shannon Weickert's appointment as the inaugural Macquarie Group Foundation Chair of Schizophrenia Research in 2007 helped her make one of the most important discoveries of her career, when she found that a brain receptor which normally stimulates growth in adolescence doesn't work in the normal way for people with schizophrenia. This has led to a clinical drug trial and potentially a new treatment for schizophrenia.

Dr Catherine Suter of the Victor Chang Cardiac Research Institute in Sydney has also significantly advanced her research

into the causes of hereditary cancer through two awards supported by the Macquarie Group Foundation in partnership with Cure Cancer Australia. A winner of the National Young Researcher of the Year Award in 2004, Dr Suter also received the Macquarie Group Foundation Fellowship in Cancer Research in 2008, established in memory of Macquarie staff who have lost their battle with cancer. The Foundation also assisted with the establishment of Can Too, Cure Cancer's major fundraising partner, which has raised more than \$A4 million since its inception in 2005.

While many of the research initiatives the Foundation has funded have originated and are developed in Australia, research findings have global consequences to help people around the world.

In a world first, Australia's Cerebral Palsy Foundation established the Macquarie Group Foundation Chair of Cerebral Palsy in 2009 to provide global leadership in the search for a cure to this lifelong neurological condition which affects one in every 400 children worldwide. World renowned neonatologist Professor Nadia Badawi was appointed to the position to develop and implement a strategic plan for future research priorities around cerebral palsy.

For its philanthropy in the health and medical research sphere, the Foundation won the 2009 Pfizer Leadership in Corporate Giving Award which recognises and fosters involvement of Australian businesses in advancing research in this area.



“Australia has a strong international reputation for achievements in health and medical research and many researchers collaborate with colleagues overseas. The corporate support that Macquarie Group Foundation has consistently shown to research has enabled significant work to be done towards helping people enjoy better health throughout their life.”

– Dr Chris Roberts, Research Australia chairman

In recent years, the Foundation has supported major research initiatives across its other areas of support.

In the environment, the Foundation has been a long-time supporter of the Lizard Island Research Station, located on Australia’s Great Barrier Reef. Recognised as one of the world’s leading coral reef research facilities, the Station plays a vital role in the protection of vulnerable coral reef ecosystems around the world. The Macquarie Group Foundation funded a four-year redevelopment project at the Station, including an on-site education centre to support further research and enable scientists to share their findings, as well as two boats for research and educational activities.

The Foundation’s support for Mission Australia, detailed on page 20 of this report, has facilitated the organisation’s landmark research into a variety of social issues, including homelessness, the ageing population, rural dislocation, employment and training trends, enabling it to adapt its services to society’s changing needs and to guide public policy debate.

In the arts, the Foundation has provided funding to enable the Song Room to conduct research into the impact of arts-based intervention on disadvantaged young people. It has enabled the Song Room, which provides these programs with the aim of encouraging students to better engage with their family and school environments, to formally assess the social and educational outcomes of its programs.

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# MS Society



Macquarie's relationship with multiple sclerosis (MS) research goes back as far as 1985, when the Foundation provided a total of \$A3000 to the various Australian state MS societies. In the mid-1990s, the Foundation began providing more substantial assistance in the form of \$A10,000 to \$A20,000 grants.

Amanda Mudge with fellow Macquarie staff at an MS fundraising event in Toronto.



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But decisions over whether to deploy funds to assist client programs or on actual research into the disease affecting clients were becoming difficult.

Annual research funding for MS societies in Australia had nearly halved towards the end of the nineties for that very reason. Research funds were also being too thinly spread over an increasing number of projects to have a major impact on MS research in Australia.

An independent Australian MS research arm needed to be established to address this problem and in 2004 Multiple Sclerosis Research Australia Limited (MSRA) began operating. Its aim was to find a cure for MS.

With Macquarie Capital Executive Director Simon McKeon appointed as inaugural chairman, MSRA has developed national research partnerships with a number of Australian research institutes and built a major national fundraising program.

As such, the Foundation's one-off grants in the mid-nineties developed into \$A165,000 fellowship grants as part of the Foundation's structured support for MS research.

Jeremy Wright, MSRA CEO, said the Foundation understood the importance of medical research in Australia.

"They understand that when they make coordinating bodies like MS Research Australia more effective, medical research also improves several-fold," he said.

"They support the way we do business, they support our governance processes, they support fellowships and scholarships, they support our ability to raise more funds. And that makes us more effective in helping medical research."

– Jeremy Wright, CEO, MS Research Australia

MSRA's current research funding strategy concentrates on funding Australian MS research where it will make a significant contribution to the worldwide effort.

Corporate Affairs Group staff member Amanda Mudge was diagnosed with MS two years ago. Having recently transferred from Sydney to Macquarie's Toronto office, Amanda now fundraises for the MS Society of Canada and raised more than \$C6,000 through the local 10km MS Walk earlier this year.

Amanda is very grateful for the research done to date, which has enabled her to lead a relatively normal life. "The immunotherapy drugs I'm on are only around 15 years old and without all the research that went into discovering these, there would be nothing around to help keep this disease at bay.

"Two of the symptoms that affect me in particular are fatigue and heat, which I have to deal with on a daily basis. Research into both these aspects of MS is important to me and without an understanding of why this happens and how to help it, living with MS could be very difficult."



# sector leadership Capacity building

In 2006, the Macquarie Group Foundation identified an increasing gap in corporate philanthropy. While businesses had long been able to tap into venture capital, debt and equity markets to fund their growth strategies, there were no comparable avenues to help not-for-profit organisations move into their next phase of growth.

“It was an issue that came up time and again,” said Foundation Head Julie White. “The not-for-profit sector was increasingly being asked to adopt a business-style approach yet it was denied the kind of funding avenues open to the corporate world. While they could usually find funding to support specific programs, many not-for-profit organisations were finding it difficult to find support for start-up and growth strategies. It meant they couldn’t grow their fundamental infrastructure and reach the next logical stage of their development.”

Community organisations repeatedly raised the funding issue during the inaugural Social Innovation Summit, a forum bringing together government, business and community leaders, which was co-hosted by the Foundation. In a first for corporate philanthropy in Australia, the Foundation introduced a new category of funding specifically to build capacity within not-for-profit organisations.

In the past four years, the Foundation has extended 17 capacity building grants worth

more than \$A7 million. These grants have been used for a variety of purposes. They have helped not-for-profit organisations undertake strategic planning, buy essential infrastructure and engage key people to oversee the next stage of growth.

Some capacity building grants are designed to increase the sustainability of the wider not-for-profit sector. In this way, funding has been provided to increase the volume of workplace giving – now a major source of revenue to the not-for-profit sector – establish a not-for-profit consultancy service and create an information service on philanthropy and the community sector.

In Hong Kong, capacity building funding has been used to enhance the accountability of the not-for-profit sector, while Chicago-based BUILD, which works with disaffected teenagers, has used a four-year grant to upgrade its computer systems, improve its organisational capacity and better manage growth in program delivery.

Melbourne’s Bionic Ear Institute undertakes world-leading medical bionics research. Through the University of Melbourne, it pioneered the world’s first cochlear implant, or bionic ear, more than 30 years ago. This technology led to the creation of the Australian company Cochlear Limited, which has brought the gift of hearing to more than 150,000 profoundly and totally deaf children and adults throughout the world.

In 2006, the Bionic Ear Institute received capacity building funding from the

Macquarie Group Foundation to undertake strategic planning for an expansion of its world-class facilities.

“The bionic ear was a fairly mature technology but we realised we could adapt that expertise in newly emerging areas like the bionic eye,” said Professor Robert Shepherd, Director of the Institute. “We saw a great opportunity internationally to become a unique research institute focused on medical bionics.”

With funding from the Foundation, the Institute undertook a strategic review and developed a business plan to attract funding for a new medical bionics institute. In late 2009, it was part of the successful Bionic Vision Australia consortium selected to develop a bionic eye.

“We don’t believe we would have been in a position to put that program together with our collaborators and attract that kind of funding without the capacity building grant we received from the Macquarie Group Foundation,” said Professor Shepherd.

Bush Heritage Australia is dedicated to protecting Australia’s most vulnerable ecosystems and wildlife species and raises money from the community to buy and manage a network of conservation reserves across Australia. It received a capacity building grant from the Macquarie Group Foundation to undertake systematic ecological surveying and monitoring on its reserves. The funding also provided for equipment like GPS devices, remote cameras and computer software.

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“The funding really gave momentum to our organisation,” Bush Heritage CEO Doug Humann said. “We can now report hard data on what’s occurring on our reserves, such as the occurrence and abundance of species (including birds, mammals and reptiles), and changes in soil surface condition, erosion and vegetation structure. We can better assess trends in our conservation targets on each property, and neighbours and partners are also interested in the approach.”

Mr Humann said this had other benefits for the organisation. “Monitoring these indicators of ecosystem condition gives confidence to our supporters and enables us to attract funding more easily,” he said. “It has built enthusiasm among our staff, volunteers and the organisations we work with in the science field. It also embeds professional practices in the organisation. We’d be much more limited now in the scope of our activities had we not received this grant.”

In addition, the capacity building grant has led to the discovery of new and rare species and communities on several of the reserves, including finding the critically endangered Yellow Box woodland on a New South Wales property and three completely new species of plants on a property in Queensland.

The initiation of capacity building support was a natural progression of the Foundation’s work and its partnership approach with not-for-profit organisations.

“We would not have been in a position to start capacity building funding if we hadn’t spent all those years getting to understand the

not-for-profit sector and its needs,” Julie White said. “We have built effective partnerships in the sector by making grants over a three- to five-year period and committed the services of our staff where appropriate. The introduction of capacity building funding was a major step in that process but we have always been committed to building sustainability in the sector.”

As part of this commitment, the Foundation has worked with Social Ventures Australia (SVA) for eight years to equip not-for-profit organisations with the business management skills they need to build capacity. In 2002, the Foundation partnered with SVA to develop and launch the SVA Toolset, a business management initiative to build organisational strength in the community sector. This was followed in 2008 with a partnership to launch SVA Consulting, a first of its kind service in Australia to help not-for-profit organisations and their funders to clarify direction, measure performance and build capacity.

“This was absolutely unique funding and there were no other channels through which we could have obtained it. It gave us the opportunity to think strategically about where we wanted to go as an Institute and develop a plan to achieve our vision.”

– Professor Robert Shepherd, Director of Australia’s Bionic Ear Institute

In addition, the Foundation established the Macquarie Group Foundation Chair, Centre for Social Impact to build the capacity of Australia’s not-for-profit sector. The Chair position is held by Professor Peter Shergold, formerly Australia’s most senior public servant.

The Foundation’s focus on sustainability has also extended to particular communities. The Foundation has worked with the Wunan Foundation to provide strategic, commercial and governance support to organisations serving Indigenous populations in Western Australia’s East Kimberley region, enabling them to return dividends to those communities.

The Foundation also provided three years’ funding to Opportunity International to provide training and technical assistance to poor micro-entrepreneurs in South East Asia, improving their economic opportunities and creating market links to grow their businesses.

For many years, the Foundation has also run free workshops to help not-for-profit organisations develop skills in areas like brand and marketing, media management and developing corporate relationships.

In addition, the Foundation has developed a Board register of senior staff who are willing to serve on the boards of community organisations. This enables not-for-profit organisations to fill board vacancies quickly with appropriately qualified candidates.

## Key organisations receiving Foundation capacity building grants

Organisation	Grant purpose
WorkVentures	Develop its marketing capacity and ensure its growth and sustainability
Bush Heritage Australia	Undertake systematic monitoring and ecological surveying and monitoring on its reserves
Bionic Ear Institute	Undertake strategic planning to expand its world-class facilities
Philanthropy Australia	Create an information service on philanthropy and the not-for-profit sector
CAF Australia	Increase the volume of workplace giving
Social Ventures Australia	Establish a consultancy service for not-for-profit organisations
Hong Kong Council of Social Service	Enhance the accountability of the not-for-profit sector
BUILD	Upgrade the charity’s technology infrastructure to better serve client needs
Murdoch Childrens Research Institute	Develop its clinical research office
Youth Off the Streets	Assist in its Office for Children – Children’s Guardian (OCCG) accreditation process

# Mission Australia



## Mission Australia

In 1985, Sydney City Mission was a small – albeit effective and well-known – inner-city based welfare and employment services charity helping Sydneysiders in need. Its visible presence and program of good works prompted the Foundation, in its first formal year of operation, to donate \$A1000 to it.

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The organisation it evolved into – Mission Australia in 1996 – is now one of Australia's leading community service organisations. With 3000 staff and 1000 volunteers nationally, its focus remains on helping families, young people and homeless people.

The \$1000 grant the Foundation made 25 years ago was a precursor of what was to come. In 2003, the Foundation committed \$A750,000 over three years to Mission Australia, in 2006 another \$A1.32 million was provided over three years and in 2010 the Foundation announced a further two-year partnership of \$A1 million.

This corporate level of funding augments the \$A430,000 staff have fundraised and the Foundation has matched over the last seven years, and a further estimated \$A500,000 provided to Mission Australia in in-kind, volunteering and pro bono support over the same period.

These are big numbers but Mission Australia has been a critical part of Macquarie's corporate philanthropy program because the organisation is not just about 'handouts and soup lines' but provides structured programs that look at the causes of problems and seek to find long-term solutions.

Macquarie's financial support over this seven-year period underpinned a significant proportion of Mission Australia's Research and Social Policy Unit's total budget.

The funding bolsters the unit's impact on research, policy and advocacy, with research into key social issues such as homelessness, young people and children and families and how to support children in the transition to school.

During the period of Macquarie's funding, 21 formal policy submissions have been made to government, more than \$A9 million has been leveraged through access to research grants, 22 publications have been produced and 16 major research projects undertaken.

The research guides Mission Australia in its service development, raises community awareness of emerging social trends and helps influence public policy.

Anne Hampshire, Mission Australia's national manager for Research and Social Policy, said it also provides a solid evidence base for the charity's programs and services.

**“The support of the Macquarie Group Foundation has been critical in helping Mission Australia tackle some of the most complex social issues facing Australia today, from a strong evidence base.”**

*– Anne Hampshire, National Manager, Mission Australia's Research and Social Policy Unit*

“We've been able to significantly expand both the quantity and depth of research we can undertake, and then used this new knowledge to shape our own programs and inform broader public policy right across Australia.

“Through our publications, the Foundation's funding has enabled us to make the findings of our work freely available to governments, community organisations, corporate and philanthropic organisations – an important part of leveraging and sharing our work with the wider community,” Anne said.

“We've also been able to undertake a range of innovative initiatives to help drive new thinking and to more effectively respond to some of the major issues facing Australia.”

Macquarie staff have also worked closely with Mission Australia at a practical level. A particular highlight was the extensive fundraising and volunteering undertaken between 2004 and 2006 for a western Sydney-based service that provides therapy and educational programs for children with disabilities and developmental delays. Staff from Banking and Financial Services raised \$A190,000 which enabled the service to relocate to larger premises and expand its service offering.



# sector leadership Supporting staff

There can be no discussion of the Macquarie Group Foundation without highlighting Macquarie staff's community involvement.

The Foundation works with thousands of Macquarie staff who each year lend their time, services and support to charitable causes in every country in which Macquarie operates. The core philosophy of the Foundation is that it partners with and supports staff in their own personal interests.

Without the passion and generosity of the thousands of staff who have supported diverse charities across the world, the Foundation's breadth would be far less substantial. It is staff who have driven international growth and are key to the Foundation's engaged philanthropy model, displaying many of the characteristics which have helped make Macquarie a success, such as commitment and integrity.

Twenty-five years ago, the Foundation distributed \$A83,000 among approximately 100 charities. They included established ones – such as the Red Cross, Scout Association and Save the Children Fund – to smaller, pioneering not-for-profits such as the Sydney Theatre Company and Interplast Australia.

The belief in the importance of giving back to communities in which Macquarie staff live and work had its own momentum. The handful of staff employed at Macquarie in the 1980s had no corporate backing

for their volunteering or fundraising; they undertook it independently but did so in the knowledge senior colleagues recognised its value.

As Macquarie has grown, so has the nature and range of Foundation support for staff-led activities. In addition, the Foundation is now in a position to link staff with charities requiring particular assistance. The two-way measures in place mark how far Macquarie has come in recognising the importance of internal infrastructure and resourcing to corporate philanthropy's success.

The volume of charities with which staff now have a financial or volunteering relationship can be seen from the extensive list at the back of this annual review. Each of the more than 1000 not-for-profits has inspired some connection with a Macquarie staff member.

Macquarie Group CEO Nicholas Moore said the community focus of many Macquarie staff demonstrated teamwork, integrity and professionalism.

**“Macquarie provides internal support for this work through the Foundation; together it is a significant contribution to the communities in which staff live and work.”**

*– Nicholas Moore, CEO, Macquarie Group*

## Support systems in place

In 2010, the Foundation works in tandem with staff across a wide variety of community activities. There is now a comprehensive staff support program, which includes:

**Staff donation support** – Macquarie staff have raised close to \$A30 million for community organisations over the last 10 years. Under its staff donation support policy, the Foundation provides matching donations which effectively double this contribution. The Foundation also donates \$A1000 to the community organisation of choice on behalf of Macquarie staff who reach milestones of 10 or 25 years of service with Macquarie.

**Staff in the community awards** – since 2002, the Foundation has conferred community awards on more than 50 Macquarie staff for their outstanding efforts across a broad range of worthy causes. The awards recognise volunteering, fundraising and pro bono service, with winners receiving \$A10,000 to contribute to the charity of their choice. Team award winners receive \$A5000 for their chosen charity while highly commended staff members receive \$A2000.

**Staff participation support** – since 2005, the Foundation has recognised Macquarie staff who serve as board members, provide strategic advice or take on a management role for not-for-profit organisations by making

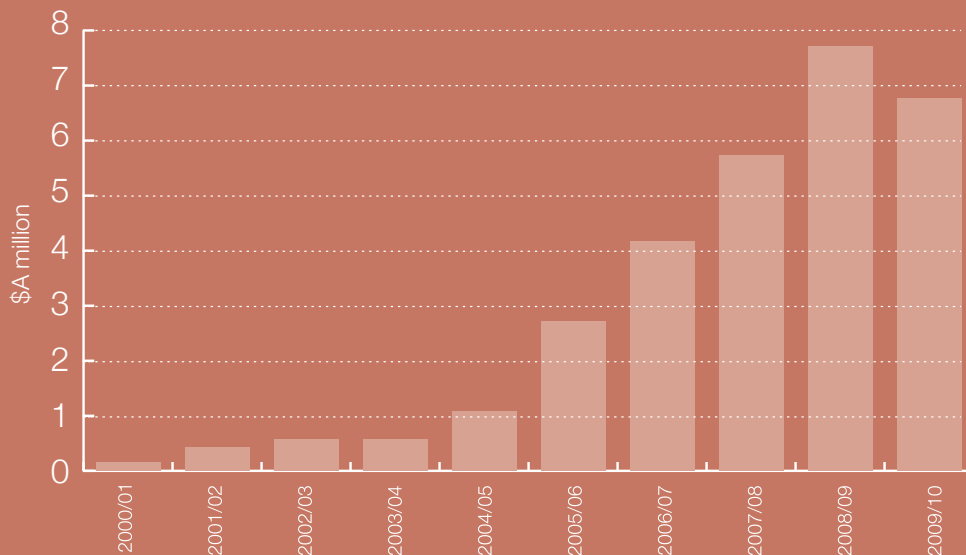
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## Growth in staff donations



\$A10,000 grants available to the community organisations they serve in this manner.

**Macquarie Board Register and executive level support** – many of Macquarie's senior executives are often keen to serve on a not-for-profit board but do not have networks in place to pursue it.

The Foundation's Board Register enables the Foundation to nominate a range of candidates when it receives requests from community organisations to fill board vacancies. In this way, the Foundation works to ensure the not-for-profit sector has access to executives with proven management experience.

Over the years, Macquarie staff have held board positions on charities as varied as the Australian cancer research organisation Cure Cancer, New York's viBe Theatre Experience, the UK's Dystonia Society, the Houston Ballet Foundation, the Toronto-based Youth in Motion organisation, UNICEF Australia and International Care Ministries in Hong Kong.

**Community Advisory Committees** – as Macquarie has established business interests in new countries, the Foundation has worked alongside these developing offices, helping to establish Community Advisory Committees, which act as information and contact networks for community activities planned locally. Close to 20 committees are now in operation across

many of Macquarie's key offices, involving hundreds of staff across the world in the Foundation's activities.

**Macquarie Giving** – the Foundation initiated Macquarie Giving in 2003 to enable staff to conveniently and regularly contribute to their preferred charities through their monthly pay. The scheme has grown to the point where staff now use it to donate to more than 500 charities. These donations are also matched by the Foundation.

### Outstanding staff contributions

Community engagement is not something that can be measured in revenue charts or profit statements. There is no link to an increase in company earnings or productivity and it is not earmarked as an objective in staff reviews.

But many Macquarie staff allocate time, in their already very busy lives, to the not-for-profit sector. Staff often say that this is because they extract their own 'profit' from their volunteering, fundraising or pro bono service. It returns a benefit to either their own local or global community, which has provided them with material wealth, health and security.

It can be as organic as planting a tree in a local park, as removed from daily life as building shelters for orphans in countries with no such facilities, or as practical as



implementing skills learnt in a professional capacity to assist a charity. The range of in-kind activities has become a key difference in Macquarie's corporate philanthropy program, particularly over the last 10 years as the growth in staff numbers has enabled more ambitious collective action.

In this annual review, we take the opportunity to highlight some particular initiatives in recent years that demonstrate the outstanding contributions Macquarie staff have made across the non-profit sector.

### Education

One particular focus many Macquarie staff share is helping disadvantaged people attain a higher level of education, achieving more engaged and satisfying lives.

In Foundation surveys, staff in offices as geographically diverse as Houston, Mumbai, Manila, Cape Town and United Arab Emirates have nominated education as a primary or secondary community action focus.

In response, the Foundation developed the Macquarie LEADS program, which brings together all of its Leadership, Education, Advancement, Development and Support activities involving staff as volunteers.

One component of LEADS is Macquarie's Big Buddy reading program, which commenced in 2003 and has been a

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key volunteering opportunity for staff around the world. The program aims to increase children's literacy in schools in disadvantaged areas with staff spending their lunch hour once a week to help their 'Little Buddy' with their reading. It was initiated by staff in the Sydney office but has subsequently been taken up by staff in Melbourne, London, Hong Kong and, in 2010, New York and Toronto.

Bobbie Matthews, from Macquarie Capital in Melbourne, has coordinated the local Big Buddy program for five years and was recognised for her efforts in the 2007 Macquarie Staff Community awards. Bobbie said she and other participating staff were very keen to have the opportunity to build friendships with their 'Little Buddy' through the weekly meetings.

"Most of our little buddies come from non-English speaking backgrounds and big families, so we were sometimes the only one-on-one adult reading time they would have," Bobbie said.

Bobbie said the experience enabled all the Big Buddies to realise that just one hour each week can make a huge impact on a child's life and that it is rewarding for all involved.

Pitched at slightly older children, London's Hackney Schools Mentoring Program (HSMP) provides mentoring support to teenagers as well as practical workshops. Macquarie's 2004 Volunteer of the Year award winner, Alicia Weston, worked with the program for five years before driving Macquarie's staff involvement, which began in 2006. Alicia became involved in HSMP as she felt she could help widen the childrens' horizons.

"At 14, they are spreading their wings and developing some independence, so it's a good time to give them some outside influence and ideas," Alicia said.

"Many of these children have never been in an office and parents may be absent or unemployed. Having a role model totally outside their experience, coming into the Macquarie offices, seeing the work ethic involved, and having someone to turn to

about their own personal problems is an amazing thing for them.

"For my part it is rewarding to see their increased confidence and the broadening of their horizons," Alicia added. "It becomes a world that is not one that excludes them but one to aspire to."

### Arts

The arts umbrella encompasses opera, chamber orchestras or ballet. It also covers primary school music programs, creative installations featuring homeless performers or children's film festivals.

The Foundation recognises that the arts bring joy, education and inspiration in many different ways, which is why it has identified the arts as one of its key areas of support.

Staff also value art in life. Melbourne Executive Director Richard Price, from Macquarie Capital, has chaired children's music and arts organisation The Song Room since 2005. The Song Room provides tailored, long-term programs for disadvantaged children, targeted at bridging gaps in the most underprivileged communities in Australia. He said the opportunity to participate in an organisation that enhances children's education, personal development and community involvement was compelling.

"The Song Room is really much more than a music program. It is a social engagement program for those who are missing out, and it is often those who need it most that don't have access to these opportunities to build their self-esteem and a positive connection to school," Richard said.

**"From a personal perspective, I have found it to be very interesting and inspiring working with a range of stakeholders at a government, corporate and community level who are passionate about helping children in disadvantaged regions."**

– Richard Price, Macquarie Capital, Melbourne

"At an organisational level, it is inspiring to see how our programs cut across language barriers and help transform children's participation in education.

"It has been a real honour to be part of a dedicated and capable team, which has achieved over tenfold growth over the last four years, now working with over 20,000 Indigenous and recently arrived children across Australia each week."

The Foundation provided a three-year capacity building grant to enable The Song Room to undertake ground-breaking research measuring the outcomes of arts-based interventions, due for completion this year.

Stephen Thaxter, a Senior Wealth Manager in Macquarie Private Wealth in Sydney, has also been inspired by the positive impact that expressive therapy can have on marginalised and troubled children. KidsXpress is an Australian-based expressive therapy program which offers just that to children who are experiencing difficulty, loss or trauma, and for which the Foundation provided a three-year funding commitment between 2007 and 2010.

Having served on its Board as a Non-Executive Director since 2006 and undertaken numerous fundraising activities, Stephen said he sees his role as trying to get as many troubled kids through the program as possible.

"As a parent I see how easy it can be for a child to flounder when their life is turned upside down and they have no control," Stephen said. "Every child who goes through the program is given a fighting chance of coping and moving towards a normal life.

"I've been really lucky that a number of Macquarie colleagues and clients have stepped in to help when needed and having the Foundation back my efforts has been fantastic.

"At the board level we're trying to move towards a self-sustaining business model that can grow into a national franchise. It's not easy and the global financial crisis





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Macquarie staff member with Little Buddy in Sydney.

## The Big Buddy program has been taken up by staff in offices around the world

has made fundraising hard. But what's really refreshing is the feedback from the kids and parents."

### Welfare

The devastation that war, natural disasters or famine can wreak on human lives is displayed nightly on television screens around the world. There are also the misfortunes witnessed locally: the homeless woman at the nearby mall or the neighbour battling depression.

Whether global or local, sympathy for fellow humans in strife has prompted many Macquarie staff to leap out of their comfort zones to help.

It has been the natural disasters in particular that have inspired the most collective compassion. The 2004 Asian tsunami provoked an outpouring of support from staff around the world who, together with Foundation matching and an additional grant to the Australian Red Cross, contributed \$A1.6 million.

The Sichuan earthquake in China in 2008 made Shanghai-based Executive Director Dan Phillips' plan to run the Great Wall Marathon take on extra significance. He

raised more than \$US120,000 for UNICEF, while Hong Kong and Chinese staff donated a further \$US65,000 to the relief effort, totalling \$US185,000.

More recently, the 2010 Haitian earthquake triggered donations and Foundation matching of more than \$US200,000 for disaster aid.

Simply listing the amounts raised which go towards helping people recover from these tragedies can obscure the fact that they united people behind a variety of minor to major fundraising efforts. Swimming 348 laps in a 25-metre pool to raise money for tsunami relief, as one Hong Kong-based staff member did, or holding a bowling fundraiser for Haiti, such as Macquarie's Seoul office, provide insights into the imaginative ways staff try to address calamity.

### Environment

Across Macquarie's 70 locations in 28 countries, many staff spend a large amount of personal time enjoying diverse environments.

A passionate campaigner for the protection of Australian flora, Macquarie Securities

Executive Director David Rickards has made a considerable contribution in several different ways to Bush Heritage Australia, a non-profit organisation that purchases and manages land of outstanding conservation value.

David joined the Bush Heritage Board in 2006. He became involved with the not-for-profit when he assisted with the purchase of a property that would act as the founding piece of New South Wales' Kosciuszko to the Coast project.

"Bush Heritage Australia shares my enthusiasm for increasing the awareness and the importance of conserving Australia's unique landscapes," David said.

"For both my family and myself, the learning experiences we've had with Bush Heritage have been fantastic. And the large number of inspirational people who work with Bush Heritage makes all the hard work so worthwhile."

In an environment that could not be less similar to the wilderness of outback Australia are New York City's public schools and parks. Research has shown that beautifying a built-up environment has benefits including making locals feel



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prouder of and safer in their community. So in 2007, Macquarie staff assembled a team to participate in New York Cares Day, revitalising a Harlem school where they painted fences, benches and a mural.

Staff also volunteer for the annual Hands On New York Day where they planted shrubs and flowers at a Harlem park.

**“The near endless volunteer opportunities in New York City make it easy to do what you want, when you want and still make a difference. It’s great to be able to find community events that I not only enjoy but that also have a positive impact on the local community.”**

– Kevin Scelfo, Macquarie Capital, New York

Both greening initiatives are now regular events for Macquarie staff, with around 40 people participating in 2010.

Kevin Scelfo, an Executive in Macquarie Capital's New York office, has volunteered for more than 25 New York Cares events, both in Macquarie teams and on his own.

**Health**

Health is fundamental to every individual on the planet. Issues around health and health research affect us all and Macquarie staff have connected with a range of bodies seeking answers to health questions.

Juvenile diabetes, multiple sclerosis, schizophrenia or cancer – staff themselves identify the issues with which they want to get involved. Whether it’s through fundraising, personal donations, or even joining the boards of the target health organisations, staff are able to extend their support by collaborating with the Foundation through its matching or granting programs. Even something as simple as provision of Foundation-branded T-shirts or caps at fundraising events can help foster team camaraderie.

There are numerous instances of staff contributing significant amounts of time, energy and money to health-related charities over the years.

Banking and Financial Services Group Executive Director, Matthew Rady, became closely involved with the Juvenile Diabetes Research Foundation after he participated in a Ride to Cure JDRF event in 2003 in Sydney, where he was living at the time, and learned first-hand the challenge that type 1 diabetes places on both parents and the individuals affected by the disease.

“After working with the organisation both as a fundraiser and subsequently as a Board member, the research progress that has been made in finding a cure over recent years, together with the genuine passion and commitment of staff within the organisation, have inspired me to continue to work with JDRF since I relocated to Canada,” Matthew said.

“I am particularly excited about helping JDRF work even more collaboratively on a global basis, sharing ideas across locations, delivering on global fund raising initiatives and achieving a single, common goal of finding a cure.”

**Macquarie Staff in the Community 2009 awards**

The staff recognised in the Foundation's 2009 Macquarie Staff in the Community awards amply represent the individuals who have won the volunteering, fundraising and pro bono awards over the years since the awards began in 2002.

The 2009 Volunteer of the Year, Jishnu Guha, a Risk Management Group executive in New York, volunteers with Minds Matter, helping accomplished high school students from low-income families prepare for college. Jishnu mentors students directly and serves on Minds Matter's executive committee, as well as fundraising for the organisation.

A private client adviser from Macquarie's Banking and Financial Services' Brisbane office, John Corry was recognised as the Fundraiser of the Year for raising \$A80,000 through a series of events for a friend in need of a new set of prosthetic legs, the residential disability charity Youngcare and the Prostate Cancer Foundation of Australia.

Trevor Foley, from Macquarie Funds Group in New York, was awarded the Pro Bono Adviser award for his eight-year involvement with viBe Theatre Experience, serving as treasurer and chairman as well as sitting on its benefit committee. viBe provides a safe and creative space for teenage girls in New York City and Trevor has assisted with budgeting, presentations, strategic planning, advocacy and fundraising.

London's Macquarie Health and Fitness Fundraising Team won the team category for their four different events to raise money for Camfed, a charity focusing on education for girls and young women in sub-Saharan Africa. The events included a 10km run, a sponsored 'slim', desk lunches and a staff information evening. The money raised enabled 39 girls to attend secondary school in rural Africa.



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JDRF



Dedicated to finding a cure

# Staff support across the globe

Juvenile diabetes is personal for Jeff German in Canada. The Calgary-based Macquarie staff member's 18-month-old son was diagnosed with type 1 diabetes in September 2009. Jeff's gruelling experience constantly monitoring his son's blood sugar since then has prompted him to join the worldwide crusade to find a cure and "just let kids be kids".

Jeff is the latest in a long line of staff who have raised or donated money to contribute to research into this distressing childhood disease. In what was a tiny show of the support to come, the Foundation's archives record that Macquarie made a \$500 donation to the Diabetes Youth Foundation of New South Wales as far back as 1985.

There were further donations throughout the nineties, while the relationship began to develop in earnest when staff started taking part in fundraising activities, such as the Walk and Ride to Cure Diabetes, in 2001.

The Foundation matched this fundraising but came to see an opportunity to take support for the world's leading non-profit, non-government funder of diabetes research to another level.

JDRF Australia and the Foundation went on to form a ground-breaking partnership in 2008 to support research into type 1 diabetes, with the Foundation committing \$A2.2 million over four years. This was a first for Australia and a significant step forward for type 1 diabetes research internationally. The partnership's aim was to increase the volume and impact of type 1 diabetes research and to support and recognise innovation in research programs.

Now, in 2010, Macquarie is one of JDRF's proudest corporate partners. Macquarie won JDRF Australia's Freedom Award in 2007 and was the joint winner again in 2010.

Macquarie's support has spread across the globe – from Brisbane to Houston, London to New York and, most recently, Macquarie's Bristol and Calgary offices. A record turnout for the June 2010 London Spin – one-third of the 150 participants were Macquarie staff – shows the worldwide support JDRF has inspired.

Financial contributions are only one aspect of the Macquarie/JDRF relationship. Staff have served on the JDRF Australia Board while others have contributed in a variety of in-kind ways.

It is this kind of staff-led, corporate-enhanced partnership that sets Macquarie apart. As Mike Wilson, CEO of JDRF Australia, says:

"Through the involvement of the Macquarie Group Foundation, we've been able to take a new approach to driving research forward in Australia which would otherwise not have been possible."

– Mike Wilson, CEO, JDRF Australia

"Macquarie has given us direct support through funding – which is wonderful – but we've also had access to some of the skills, capabilities and resources that exist within Macquarie, such as their premises and their participation in our funding decision and strategy sessions – that type of access has changed the way JDRF is able to promote and support research."

Taylor Wilson, who has lived with type 1 diabetes since she was two years old.



# Macquarie Sports

Providing sporting opportunities to children

Macquarie has enjoyed a relationship with elite Australian athletes for more than a decade, with Macquarie Foreign Exchange working with a variety of sportsmen and women to deepen business engagement with its clients and their children.

Macquarie Bank Sports, as it was previously known, identified that these sporting relationships could also provide opportunities to children who would not otherwise have access to such initiatives. The number and variety of sports clinics grew and in 2006 the Foundation began matching the financial contribution of Macquarie businesses to these programs.

Whether it's rugby league, rugby union, cricket, netball, soccer, basketball or AFL, the deeper objective of Macquarie Sports now is to enhance the fitness and well-being of young people, and provide positive role models to inspire and motivate them to strive for their best.

Macquarie Sports works with Australian schools, clubs, government bodies, not-for-profit organisations and state and national sporting bodies.

## Rugby league

The highlight of Macquarie Sports 2010 activity program was the number of rugby league clinics reaching rural and remote Australian communities.

Albury and Armidale, Bega and Bathurst, Alice Springs and Uluru, Darwin, Weipa and Canberra – the 'Kids to Kangaroos' clinics, managed in conjunction with Australian Rugby League Development, set great store in connecting renowned rugby league athletes with children across the country.

Nathan Hindmarsh (Australian and New South Wales representative from the Parramatta Eels) is one of Macquarie Sports' ambassadors for its rugby league clinics and he is passionate about spending time in clubs and schools interacting with and coaching children. "The Macquarie Sports program is unrivalled in terms of the unique opportunities to so many communities. I'm really proud to be involved in it," Nathan said.

The Weipa, Darwin and Armidale clinics had a strong Indigenous focus, with 60 per cent of the children hailing from an Indigenous background. The Weipa clinic was a particular highlight due to its

remoteness – the children were coached and mentored by members of the North Queensland Cowboys, which encouraged player participation from villages up to 90km away.

Well over 2400 children participated in the 2010 Kangaroo clinics, practising kicking, passing, tackling and try scoring skills. The enthusiasm of the coaches was infectious, with children, parents and even teachers lining up for autographs at the conclusion of many of the events.

## Young Women's Professional Development Scholarship

As most women's sports are not professional in status, the majority of elite female athletes study or work full-time to support themselves while competing.

The Macquarie Sports Young Women's Professional Development Scholarships give young sportswomen the opportunity to equip themselves with the resources necessary to make a smooth transition from the sporting arena to the workplace. It provides financial support, workplace training, career and sporting mentoring, work experience and casual employment.

1995

2000

2005

2010



Its benefits were appreciated by the Macquarie Sports 2009/2010 scholarship recipient Maryanne Hamilton, who is now a Business Analyst in Sydney's Macquarie Capital, particularly after her participation in a Red Dust tour in late 2009. Red Dust seeks to improve the health of disadvantaged youth living in remote communities through positive role models and is also an organisation Macquarie Group Foundation has supported.

Although it took Maryanne two planes and a three-hour car drive to arrive at Gapuwiyak, an Indigenous community in north-east Arnhem Land and one of the hottest and most remote parts of Australia, she found it immensely worthwhile and described it as "a richly rewarding experience".

"I learnt so much about Aboriginal culture and it was inspiring to meet with some of the people who are working towards giving the children in remote communities a better future," Maryanne said.

"Witnessing the joy and sweet nature of the kids in Gapuwiyak, despite the extensive challenges faced by the community, I returned home with a much deeper appreciation of all the opportunities I have been given."

Macquarie Sports ambassador Nathan Hindmarch was invited to Doonside Technological High School's end of year awards ceremony as a guest speaker alongside Parramatta Eels coach Daniel Anderson. Doonside THS lies in a socio-economically depressed part of western Sydney with high unemployment rates. Thirty different nationalities feature among the 840 students, 100 of whom are Indigenous, and another 50 of whom are African refugees. The school has been a Beacon Foundation school for the past five years, which is a youth welfare program Macquarie Group Foundation also supports.

## "A rich and rewarding experience."

— Maryanne Hamilton, Macquarie Capital, Sydney

During the week she was there, Maryanne spent her mornings in the classroom assisting with literacy and numeracy, and afternoons managing sport and recreation clinics at the town's basketball court, with basketball games and hip-hop dance lessons often running well into the night.

### Rugby union

Former Wallaby players Matthew Burke and John Eales joined a Macquarie trip to Japan during the 2009 Bledisloe Cup week, which delivered rugby union clinics to local children in Tokyo and Hiroshima. More than 1100 children and young adults aged between four and 21 participated in the coaching program, which provided coaching on the finer points of rugby.

Macquarie Sports also marked its seventh year of assistance in the Tongan Development Initiative, initiated by Macquarie's Foreign Exchange division, which teaches rugby skills to children from across Tonga. Over the seven years, a number of very experienced rugby players as well as Macquarie Sports scholarship recipients have provided expert coaching to members of the Tonga Schoolboys team.

### Cricket

Past Australian Test cricketers Michael Kasprowicz and Steve Rixon visited Tamworth and Port Macquarie in 2010, together with specialist batting coach Mark O'Neill, as part of Macquarie Sports' aim to promote cricket and deliver specialist coaching in rural areas.

The cricketers worked with local club cricketers as well as conducting sessions for coaches keen to develop their coaching credentials.

"For Australian cricket, the importance of visiting regional areas cannot be underestimated. This has always been where a great majority of players grew up and developed the skills to become both state and international cricketers," Michael said.

Even more remote was Macquarie Sports two visits to the Tiwi Islands (100 kilometres north of Darwin) during the year to introduce local children to the world's second most popular sport.

2006/2007 Macquarie Sports scholarship recipient Jason Ryan said that, as Aussie Rules was the main sport on the island, cricket took some getting used to. But he noticed enormous improvements between the November 2009 and February 2010 trips: "The children had been practicing shinning tennis balls and wanted to know how to swing it like Test cricketers."

In addition, Macquarie Sports ambassador and former Australian cricketer Matthew Hayden and Macquarie Foreign Exchange Executive Director Guy Reynolds visited a cricket program being held for 400 children at Tiwi College on Melville Island in November.

## Art

Adelaide Festival, Australia  
 Adelaide Symphony, Australia  
 Art Gallery of South Australia Foundation  
 Australian American Production Company, USA  
 Australian Brandenburg Orchestra  
 Australian Business Arts Foundation  
 Australian Centre for Contemporary Art  
 Australian Chamber Choir  
 Australian Cultural Fund  
 Australian Film Industry Awards  
 Australian Film Television and Radio School  
 Australian String Academy  
 Australian Theatre for Young People  
 Australian Youth Orchestra  
 Barbican Centre, UK  
 Bell Shakespeare Company, Australia  
 Belvoir Street Theatre, Australia  
 Brink Productions, Australia  
 Bronx Charter School for the Arts, USA  
 Brooklyn Historical Society, USA  
 California Academy of Sciences, USA  
 Canadian Opera Company  
 Canberra Symphony Orchestra, Australia  
 Capoeira Angola Cultural Centre, Australia  
 Centre for Contemporary Photography, Australia  
 Chicago Youth Symphony Orchestra, USA  
 Chickenshed Theatre Trust, UK  
 Children's Museum of Denver, USA  
 Fine Arts Museum of San Francisco, USA  
 Fort Mason Center, USA  
 Friends of Newcastle Cathedral Music, Australia  
 Friends of the Glenview Library, USA  
 Gondwana Voices, Australia  
 Greenwich Library, USA  
 Hackney Harlem Theatre Company, UK  
 Helpmann Academy Foundation, Australia  
 Museum of Contemporary Art, Australia  
 Musica Viva, Australia  
 National Gallery of Australia Foundation  
 National Gallery of Victoria, Australia  
 New York Public Library, USA  
 Opera Australia  
 Piano Forte Foundation, USA  
 Piedmont East Bay Children's Choir, USA  
 Pinchgut Opera, Australia  
 Roundabout Theatre Company, USA  
 Shaw Festival, Canada  
 Society of Australian Genealogists  
 South Australian Living Artists  
 South Australian Museum Foundation Fund  
 State Library of New South Wales Foundation, Australia  
 State Theatre Company, Australia  
 Stratford Shakespeare Festival, Canada  
 Streetwise Opera, UK  
 Sydney Chamber Choir, Australia  
 Sydney Symphony Orchestra, Australia  
 Sydney Youth Orchestra, Australia  
 Synergy Percussion, Australia  
 The Art Institute of Chicago, USA  
 The Corporation of Massey Hall & Roy Thompson Hall, Canada  
 The Exchange–Orchard Project, USA  
 The Field Museum, USA  
 The McClelland Foundation, Australia  
 The New Victory Theater, USA  
 The Song Company, Australia  
 The Song Room, Australia  
 Young Museum, USA  
 Your Dream, Australia  
 Zephyr Dance, USA

## Education

Alliance for Catholic Education, USA  
 American Australia Association, Australia  
 Asha for Education, USA  
 Australian Literacy and Numeracy Foundation  
 Australian National University  
 Beacon Foundation, Australia  
 Bishops University Foundation, Canada  
 Bodhi Spiritual Center, USA  
 Bond University, Australia  
 Booker T Washington Learning Center, USA  
 Boston College, USA  
 Cape York Institute, Australia  
 Central Asia Institute, USA

Centre for Independent Studies, Australia  
 Columbia University–Double Discovery Center, USA  
 Commonwealth Foundation, UK  
 Concordia College New York, USA  
 Darlinghurst Primary School, Australia  
 Dartmouth College, USA  
 Duke of Edinburgh's Award in Australia  
 Early Education Program for Hearing Impaired Children, Australia  
 Education for Development Foundation, Thailand  
 Evans Scholars Foundation, USA  
 Fitzroy Primary School, Australia  
 Ford Inspiration Project, USA  
 Freedom Alliance Scholarship Fund, USA  
 General Sir John Monash Foundation, Australia  
 Giant Steps, Australia  
 Harlem Academy, USA  
 Harvard Club of Australia  
 Harvard University, USA  
 Inala, Australia  
 Indiana University Foundation, USA  
 Inwang Foundation of Scholarship, Korea  
 Jesuit College of Houston, USA  
 Jones School of Management, USA  
 Kenyon College, USA  
 KQED (Northern California Public Broadcasting), USA  
 Kucetekela Foundation, USA  
 LBW Trust, Australia  
 Learning Links, Australia  
 Lee Kong Chian Gardens School, Singapore  
 Life Education Australia  
 Lucas Garden School, Australia  
 McGill University, Canada  
 Minds Matter of New York, USA  
 Mittagundi Outdoors Education Centre, Australia  
 National Computer Science School, Australia  
 National Library of Australia  
 Piedmont Educational Foundation, USA  
 Plunkett Street Primary School, Australia  
 Poche Centre for Indigenous Health at the University of Sydney, Australia  
 Reach Prep, USA  
 Red Raider Scholarship Fund, USA  
 Rice Annual Fund for Student Life and Learning, USA  
 Room to Read, Hong Kong  
 Room to Read, UK  
 Simmons College, USA  
 St Lawrence University, USA  
 St Michael's Scholarship Fund, USA  
 Stanford University, USA  
 Tabasamu Education Fund, USA  
 Tanzanian Children's Education Fund, New Zealand  
 Texas A & M University, Association of Former Students, USA  
 The Oaktree Foundation, Australia  
 The University of Sydney, Australia  
 The University of Western Ontario, Canada  
 Trinity College Foundation, Australia  
 Under Tree Schools Charity, UK  
 Universite de Montreal, Canada  
 University College, Australia  
 University of Adelaide, Australia  
 University of Houston, USA  
 University of North Carolina, USA  
 University of Northern Colorado Foundation, USA  
 University of NSW Foundation, Australia  
 University of Tasmania, Australia  
 University of Texas, USA  
 University of Winnipeg Foundation, Canada  
 Washington Scholarship Fund, USA  
 Westview School, USA  
 Yalari Limited, Australia  
 Youth in Motion, Canada

## Environment

Animal Rescue Korea  
 Animal Welfare Association, USA  
 Animal Welfare League, Australia  
 Animals Asia Foundation  
 Ape Action Africa, UK  
 Australia Zoo Wildlife Warriors Worldwide  
 Australian Animal Protection Society  
 Australian Conservation Foundation  
 Australian Marine Conservation Society  
 Australian Orangutan Project  
 Australian Prospectors and Miners Hall of Fame

Australian Wildlife Conservancy  
 Bendigo Animal Welfare and Community Services, Australia  
 Bideawee, USA  
 Birdlife International, UK  
 BIRDS Australia  
 Bobbi & The Strays, USA  
 Borneo Orangutan Survival (BOS) Australia  
 Bush Heritage Australia  
 Canine Companions for Independence, USA  
 Cat Protection Society, Australia  
 CatRescue NSW, Australia  
 Chicago Zoological Society, USA  
 Clean Up Australia  
 David Suzuki Foundation, Canada  
 Delta Rescue, USA  
 Denver Zoological Foundation, USA  
 Doggie Rescue, Australia  
 Earthwatch Australia  
 Elephant Family, UK  
 Environmental Defence Fund, USA  
 Environment Victoria Trust, Australia  
 Foundation for Australia's Most Endangered Species (FAME)  
 Foundation for National Parks and Wildlife, Australia  
 Green Korea United  
 Greening Australia  
 Houston Society for the Prevention of Cruelty to Animals, USA  
 International Reptile Conservation Foundation, USA  
 Jack Russell Rescue NSW, Australia  
 Jewish National Fund (JNF) Environmental Association of Australia  
 John G Shedd Aquarium, USA  
 Korean Mountain Preservation League  
 Landcare Australia  
 Lort Smith Animal Hospital, Australia  
 Mr Mouse Farm Fundraisers Co, UK  
 National Parks Association, Australia  
 National Trust of Australia  
 Nature Conservation Council of NSW, Australia  
 Nature Foundation South Australia  
 North Burleigh Surf Club, Australia  
 NSW Rural Fire Service, Australia  
 Ontario Society for the Prevention of Cruelty to Animals, Canada  
 Premiers Disaster Relief Appeal, Australia  
 Righteous Pups Australia  
 Royal Zoological Society of SA, Australia  
 RSPCA Australia  
 Save Foundation of Australia  
 Sea Shepherd Conservation Society, USA  
 South West Animal Rescue, Australia  
 Stone Barns Center for Food & Agriculture, USA  
 Surf Life Saving Foundation, Australia  
 SurfAid International, Australia  
 Sydney Dogs Home, Australia  
 Sydney Pet Rescue & Adoption, Australia  
 Tamarama Surf Lifesaving Club, Australia  
 Taronga Foundation, Australia  
 Tasmanian Conservation Trust, Australia  
 The American Society for the Prevention of Cruelty to Animals, USA  
 The Black Puppy Foundation, Australia  
 The Lost Dogs Home, Australia  
 The Nature Conservancy, USA  
 The Wilderness Society, Australia  
 Total Environment Centre, Australia  
 Trees For Life, Australia  
 Tusk Trust, UK  
 Waterkeepers Australia  
 WIREs, Australia  
 World Society for the Protection of Animals (WSPA), Australia  
 World Society for the Protection of Animals (WSPA), USA  
 World Wildlife Fund (WWF), Australia  
 World Wildlife Fund (WWF), USA

## Health

400 in 4 Charity Bike Ride, Australia  
 Addi's Faith Foundation, USA  
 Adelaide Crow's Foundation, Australia  
 Aids Trust of Australia  
 AIDS Walk New York, USA  
 AIDS/LifeCycle, USA  
 Alberta Children's Hospital, Canada

Alzheimer's Association, USA  
 Alzheimer's Australia  
 American Cancer Society  
 American Diabetes Association  
 American Heart Association  
 American Lung Association  
 Amyotrophic Lateral Sclerosis Society, Canada  
 Angels Among Us, USA  
 ANZ Breast Cancer Trials Group, Australia  
 Arrow Bone Marrow Transplant Foundation, Australia  
 Arthritis NSW, Australia  
 Aspergers Society of Ontario, Canada  
 Association of Children's Hospices, UK  
 Asthma Foundation, Australia  
 Aussie Deaf Kids, Australia  
 Australian Cancer Research Foundation  
 Australian Crohn's & Colitis Association  
 Australian Foundation for Mental Health Research  
 Australian Huntington's Disease Association  
 Australian Mitochondrial Disease Foundation  
 Autism South Australia  
 Autism Speaks, USA  
 Autism Spectrum Australia (ASPECT)  
 Baycrest Centre Foundation, Canada  
 Bear Necessities Paediatric Cancer Foundation, USA  
 Beyond Blue, Australia  
 Black Dog Institute, Australia  
 Blind Sporting Council, Australia  
 Board of Children's Memorial Hospital, USA  
 Bobby Goldsmith Foundation, Australia  
 Bonnie Babes Foundation, Australia  
 BRACE - Alzheimer's Research, UK  
 Brain Foundation, Australia  
 Breast Cancer Campaign, UK  
 Breast Cancer Foundation, Canada  
 Breast Cancer Institute of Australia  
 Breast Cancer Network, Australia  
 British Heart Foundation, UK  
 Brown Nurses, Australia  
 Calvary Health Care Sydney, Australia  
 Canadian Breast Cancer Foundation  
 Canadian Cancer Society  
 Cancer & Bowel Research Trust, Australia  
 Cancer Council of Australia  
 Cancer Research UK  
 Canteen, Australia  
 Carealive, Canada  
 Cerebral Palsy Foundation, Australia  
 CHASE Hospice Care for Children, UK  
 Childhood Cancer Association of South Australia  
 Childhood Cancer Foundation, USA  
 Children Hospital Eastern Ontario Foundation, Canada  
 Children's Cancer Centre of Lebanon  
 Children's Cancer Institute Australia  
 Children's Cancer Support, Australia  
 Children's Cardiomyopathy Foundation, USA  
 Children's Hospital at Westmead, Australia  
 Children's Medical & Research Foundation, UK  
 Children's Medical Research Institute, Australia  
 Chordoma Foundation, USA  
 CLIC Sargent, UK  
 Clown Doctors, Australia  
 Coeliac Society of Australia  
 Comelia De Lange Association, Australia  
 Connecticut—Cycling for Cancer Survival, USA  
 Crohn's Colitis Foundation of America  
 Cure Cancer Australia Foundation  
 Cure for Life Foundation, Australia  
 Cure our Kids, Australia  
 Cystic Fibrosis Associations, Australia  
 Cystic Fibrosis Foundation, USA  
 Cystic Fibrosis Trust, UK  
 Dana Farber Cancer Institute, USA  
 DEBRA, UK  
 Dental Mission for Children DDS4Kids, USA  
 Diabetes Australia  
 Diabetes South Australia  
 Diabetes UK  
 Didi Hirsch Community Mental Health Center, USA  
 Down Syndrome Association, UK  
 Down Syndrome Guild Southwest Michigan, USA  
 Down Syndrome Society of Australia  
 Dry July Foundation, Australia  
 Dystonia Society, UK  
 Ear Science Institute, Australia  
 Emergency Care Foundation, New Zealand  
 Epilepsy Action, Australia  
 Fanconi Hope, UK  
 Farha Foundation, USA  
 Flinders Medical Centre Foundation, Australia  
 Foundation for Mother & Child Health, India  
 Fred Hollows Foundation, Australia  
 Friends of Brain Injured Children, Australia  
 Friends of the Disabled Children's Task Force, Australia  
 FSHD Global Research Foundation, Australia  
 Garvan Institute, Australia  
 Garvan Research Foundation, Australia  
 Glaucoma Australia  
 Greenwich Hospital, USA  
 Hamlin Fistula Relief and Aid Fund, Australia  
 Hearing Loss Association of America  
 Heart Research Institute, Australia  
 Hong Kong Cancer Fund  
 Hong Kong Children's Thalassaemia Foundation  
 Humpty Dumpty Foundation, Australia  
 Hunter Medical Research Institute, Australia  
 Ilhan Food Allergy Foundation, Australia  
 Imran Khan Cancer Appeal, UK  
 Jeans for Genes, UK  
 Jewish General Hospital, Canada  
 Juravinski Cancer Centre Foundation, Canada  
 Just for Kids Foundation, Canada  
 Juvenile Diabetes Research Foundation Canada  
 Juvenile Diabetes Research Foundation, Australia  
 Juvenile Diabetes Research Foundation, UK  
 Juvenile Diabetes Research Foundation, USA  
 Kidney Foundation of Canada  
 Kidney Health Australia  
 Kids Cancer Research Trust, Australia  
 Kids for Life, Australia  
 Korean Organ & Tissue Donor Program  
 Lam Australasia Research Alliance, Australia  
 Lance Armstrong Foundation, USA  
 Leukaemia & Blood Foundation, New Zealand  
 Leukaemia Foundation, Australia  
 Leukemia and Lymphoma Society, Canada  
 Leukemia and Lymphoma Society, USA  
 Lifehouse at RPA, Australia  
 Lupus Foundation of America  
 Macmillan Cancer Support, UK  
 Malaghan Institute of Medical Research, New Zealand  
 March of Dimes, USA  
 McGrath Foundation, Australia  
 Medecins Sans Frontieres, Australia  
 Medecins Sans Frontieres, Canada  
 Medecins Sans Frontieres, Hong Kong  
 Medecins Sans Frontieres, UK  
 Medecins Sans Frontieres, USA  
 Medical Research, Hong Kong  
 Medical Research, UK  
 Melanoma Foundation New England, USA  
 Memorial Sloan Kettering Cancer Center, USA  
 Mental Health Research Institute, Australia  
 Migration Health Association in Korea  
 Motor Neurone Disease Association, Australia  
 Motor Neurone Disease Association, UK  
 Motor Neurone Disease Research Institute of Australia  
 Mount Annan Care, Australia  
 Movember Foundation, Australia  
 Movember, New Zealand  
 Movember, UK  
 Movember, USA  
 Mt Sinai Hospital Foundation, Canada  
 Multiple Sclerosis Research Australia  
 Multiple Sclerosis Societies of Australia  
 Multiple Sclerosis Society of Canada  
 Murdoch Children's Research Institute, Australia  
 Muscular Degeneration Foundation, Australia  
 Muscular Dystrophy Association, Australia  
 Muscular Dystrophy Association, USA  
 National Autistic Society, UK  
 National Breast and Ovarian Cancer Centre, Australia  
 National Breast Cancer Foundation, Australia  
 National Cancer Research Foundation, Australia  
 National Heart Foundation of Australia  
 National Multiple Sclerosis Society, USA  
 National Stroke Association, USA  
 National Stroke Foundation, Australia  
 Nelune Foundation, Australia  
 New York City Hemophilia Foundation, USA  
 New Zealand Breast Cancer Foundation  
 North Shore Heart Research Foundation, Australia  
 North York General Hospital Foundation, Canada  
 Novita Children's Services, Australia  
 NRMA Careflight, Australia  
 Odyssey House, Australia  
 Oncology Children's Foundation, Australia  
 ORBIS, Hong Kong  
 ORBIS, Taiwan  
 Osteoporosis Australia  
 Ovarian Cancer Research Foundation, Australia  
 Pann-Mass Challenge, USA  
 Paraplegic and Quadriplegic Association of South Australia  
 Parkinson Society British Columbia, Canada  
 Parkinson's NSW, Australia  
 Peninsula Health, Australia  
 Peter MacCallum Cancer Institute, Australia  
 Prevent Blindness Foundation, Australia  
 Prince of Wales Hospital Foundation, Australia  
 Princess Margaret Hospital Foundation WA, Australia  
 Princess Margaret Hospital Foundation, Canada  
 Prostate Cancer Canada  
 Prostate Cancer Charity, UK  
 Prostate Cancer Foundation, USA  
 Prostate Cancer Research Foundation, Australia  
 Queensland Cancer Fund, Australia  
 RAH Research Fund, Australia  
 Rainbows for Kate, Australia  
 Red Nose Day, UK  
 Redkite, Australia  
 Research Australia  
 Rett Syndrome Australia Research Fund  
 Ronald McDonald House, Australia  
 Royal Brisbane Women's Hospital Foundation, Australia  
 Royal Children's Hospital Foundation Brisbane, Australia  
 Royal Children's Hospital Foundation Melbourne, Australia  
 Royal Flying Doctor Service of Australia  
 Royal Institute for Deaf and Blind Children, Australia  
 Royal Prince Alfred Hospital, Australia  
 Sainte-Justine Hospital Foundation, Canada  
 San Francisco AIDS Foundation, USA  
 Save Sight Institute, Australia  
 Schizophrenia Research Institute, Australia  
 Scott Kirkbride Melanoma Research Centre, Australia  
 Sick Kids Foundation, Canada  
 Sids and Kids, Australia  
 Sight Savers International, UK  
 Skin and Cancer Foundation, Australia  
 Smiletrain Organisation, UK  
 Solaris Care Foundation, Australia  
 South Cares Trust, Australia  
 Sparks, UK  
 Spinal Cord Injuries, Australia  
 Spinal Cure Australia  
 Spinal Muscular Atrophy Association of Australia  
 Spiritwest Services, Australia  
 St John Ambulance, Australia  
 St Jude Children's Research Hospital, USA  
 St Michael's Hospital, Canada  
 St Vincent's Hospital Sydney, Australia  
 St Vincent's Institute of Medical Research, Australia  
 Stanford University School of Medicine, USA  
 Starlight Children's Foundation, Australia  
 Starship Foundation, New Zealand  
 Still Birth Foundation, Australia  
 Susan G Komen for the Cure, USA  
 Sydney Cancer Centre Foundation Trust, Australia  
 Sydney Children's Hospital Foundation, Australia  
 TB Alert, UK  
 Texas Children's Hospital, USA  
 The Bionic Ear Institute, Australia  
 The Queen Elizabeth Research Foundation, Australia  
 The Royal Hospital for Women Foundation, Australia  
 The Shepherd Centre, Australia  
 The Shooting Star Children's Hospice, UK  
 The Spastic Centre of NSW, Australia  
 The Terry Fox Foundation, Canada  
 Tour de Cure, Australia  
 Trillium Health Centre Foundation, Canada  
 Victor Chang Cardiac Research Institute, Australia  
 Vision Australia  
 Walk the Walk, UK  
 WellChild Trust, UK  
 Wesley Hospital, Australia  
 Women's & Children's Hospital Foundation, Australia  
 Young Adults Program, Australia

## Welfare

Abana, Australia  
 Aboriginal Children's Advancement Society  
 ACT for Kids, Australia  
 Action Outreach Hong Kong  
 AdDulTs with ADHD NSW, Australia  
 Adelaide Day Centre, Australia  
 Adults Surviving Child Abuse, Australia  
 Aehyangwon Orphanage, South Korea  
 AFESIP, Cambodia  
 Aga Khan Foundation, Canada  
 Al Ihsan Charity Centre, United Arab Emirates  
 Alameda County Community Food Bank, USA  
 All Asian Countertrade, Philippines  
 American Jewish Committee  
 American Red Cross  
 AmeriCares, USA  
 Amnesty International, Australia  
 Amy Gillett Foundation, Australia  
 Andrew McNaughton Foundation, Australia  
 Anglicare Australia  
 Antisssian Association of Sydney & NSW, Australia  
 APHEDA, Australia  
 Artists Blacksmith Association of North America, Australia  
 Asian Charity Services, Hong Kong  
 Association of Charitable Foundations, UK  
 ASX-Reuters Charity Foundation, Australia  
 Asylum Seeker Resource Centre, Australia  
 Auckland City Mission, New Zealand  
 Aussie Helpers Association, Australia  
 Australia Cambodia Foundation, Australia  
 Australia for UNHCR  
 Australian Childhood Foundation  
 Australian Families for Children  
 Australian Himalayan Foundation  
 Australian Indigenous Mentoring Experience (AIME)  
 Australian Jesuit Mission Overseas Aid Fund  
 Australian Lions Children's Mobility Foundation  
 Australian Red Cross Society  
 Australian Rotary  
 Australian Street Soccer, Homeless World Cup  
 Australian Volunteers International  
 Barnardos Australia  
 BBC Children in Need, UK  
 Bedford Foundation, Australia  
 Bernie Banton Foundation, Australia  
 Best Buddies Australia  
 Beverley Park Kids, Australia  
 Bible Society in Australia  
 Big Brothers Big Sisters, USA  
 Bill Hutchison Foundation, Australia  
 Boys & Girls Club of Greenwich, USA  
 Boystown, Kids Helpline, Australia  
 Brainwave Australia  
 British Red Cross, UK  
 BUILD Inc, USA  
 Build to Reach Foundation, Australia  
 CAGD Charity, USA  
 Camfed International, UK  
 Camp Aranzazu, USA  
 Camp Augusta, USA  
 Camp Breakaway, Australia  
 Camp Gan Welfare Association, Australia  
 Camp Goodtime, Australia  
 Camp Jabberwocky, USA  
 Camp Oochigeas, Canada  
 Camp Quality, Australia  
 Canadian Red Cross  
 Capital to Coast, UK  
 CARE Australia  
 CARE USA  
 Care for Children, UK  
 Career Gear, USA  
 Caritas Australia  
 Carrick Hill Trust, Australia  
 Catherine House, Australia  
 Catholic Healthcare, Australia  
 Catholic Relief Services, USA  
 Chaeli Campaign, South Africa  
 Challenge Southern Highlands, Australia  
 Challenge Supporting Kids with Cancer, Australia  
 Charities Aid Foundation, Australia  
 Charity: Water  
 CHI.L.D. Association, Australia  
 Child Bereavement Organisation, UK  
 Child Find, Canada  
 Child Wise, Australia  
 Childfund Australia  
 Childfund, New Zealand  
 Childhood Cancer Support, Australia  
 Children's Country Holidays Fund, UK  
 Children's Joy Foundation, Philippines  
 Children's Memorial Foundation, USA  
 Child's Dream Association, USA  
 Child's Dream Foundation, Hong Kong  
 Christian Blind Mission (CBM), Australia  
 City Harvest, USA  
 Civic Residential Services, Australia  
 Clinton Foundation, USA  
 Clinton Giustra Sustainable Growth Initiative, Canada  
 College Women's Association of Japan  
 Comic Relief, UK  
 Community Food South Australia, Australia  
 Community Living Project, Australia  
 Compassion Australia  
 Concern Worldwide USA  
 Conway's Kids Trust Fund, Australia  
 Cornel Ngaleku Children Centre, Australia  
 Cradle Project, South Africa  
 Create Foundation, Australia  
 Crisis, UK  
 Crossroads International, Hong Kong  
 CYO/Manhattan Youth Baseball, USA  
 Denver Dumb Friends League, USA  
 Desert Angels, USA  
 Direct Relief International, USA  
 Dr Sheila Cohen Endowment Foundation, Canada  
 Dristipat, USA  
 East Africa Fund, Australia  
 East London Business Alliance, UK  
 Echoing Green, USA  
 Edmund Rice Foundation, Australia  
 Elos Institute, Brazil  
 Energy Outreach Colorado, USA  
 EON Foundation, Australia  
 F.A.C.E.S, USA  
 Facing Africa, UK  
 Families of SMA, USA  
 Family House, USA  
 Financial Markets Foundation for Children, Australia  
 FKA Children's Services, Australia  
 FOCHTA Malawi Foundation, Australia  
 Food from the Heart, Singapore  
 FoodBank Australia Limited  
 Foundation for Aged Care, Australia  
 Foundation for Autism Care, Education & Services, USA  
 Foundation for Relief & Reconciliation in Middle East, UK  
 Foundation for the Achievement for Autistic Persons, USA  
 Frankston/Peninsula Carers, Australia  
 Free to Serve Association, South Africa  
 Freemantle Police and Community Youth Centre, Australia  
 Frenchs Forest Baptist Church, Australia  
 Fusion International, Australia  
 Gawad Kalinga Community Development Foundation, Philippines  
 Get Kids Going, UK  
 Girls Inc, USA  
 GK ANCOP, Australia  
 Global Camps Africa  
 Global Development Group Overseas Relief Fund, Australia  
 Global Impact, USA  
 GOAL, UK  
 Good Beginnings Australia  
 Good Shepherd Youth and Family Services, Australia  
 Great Neck Senior Center, USA  
 Guide Dogs Association of Australia  
 Guide Dogs for the Blind Association QLD, Australia  
 Guide Dogs NSW/ACT, Australia  
 Guide Dogs, UK  
 Guiding Eyes for the Blind, USA  
 GVN Foundation, USA  
 H.E.L.P.S A Ministry of Caring, USA  
 Habitat for Humanity, Canada  
 Habitat for Humanity, USA  
 Hands Across the Water, Australia  
 Hartley Lifecare, Australia  
 Haven of Hope Christian Service, Hong Kong  
 Heartland Alliance, USA  
 Heights & Hill Community Council Senior, USA  
 Help a London Child, UK  
 Help for Heroes, UK  
 Helping Hands, United Arab Emirates  
 HELPLINK Australia  
 HemiHelp, UK  
 Heroes for Children, USA  
 Hillsong Foundation, Australia  
 Holdsworth Community Centre and Services, Australia  
 Home Start Islington, UK  
 Hong Kong Red Cross  
 Hope for Children, Australia  
 Hope for Orphans Rehabilitation Centre, Australia  
 Hope for the Warriors, USA  
 House with No Steps, Australia  
 Humane Society International, Australia  
 Humanitarian Organisation for Migration Economics, Singapore  
 Hutt Street Centre, Australia  
 Imdong Children's Center, Korea  
 inMotion, USA  
 Inspire Foundation, Australia  
 Inspire Foundation, USA  
 Interfaith Youth Core, USA  
 International Care Ministries, Hong Kong  
 International Childcare Trust, UK  
 International China Concern  
 Japan Association for Refugees  
 Japan Society of Northern California, USA  
 Jays Care Foundation, Canada  
 Jewish Board of Family & Children's Services, USA  
 Jewish Care, Australia  
 Jewish Care, UK  
 Jewish Communal Appeal, Australia  
 Jewish Vocational Service, USA  
 Jigsaw, New Zealand  
 Job Support, Australia  
 Jubilee Sailing Trust, UK  
 Junior Achievement of New York, USA  
 Junior League of San Francisco, USA  
 Kairos Prison Ministry, Australia  
 Kanayanang School Feeding Program, Philippines  
 Karuna Hospice Service, Australia  
 Kenya Aid, Australia  
 Kids of Kokoda Society, Australia  
 Kids Xpress, Australia  
 Koto International, Australia  
 Kripa Foundation, India  
 KU Starting Points Macarthur, Australia  
 La Casa Norte, USA  
 Lawrence Hall Youth Services, USA  
 Legacy Club of Adelaide, Australia  
 Leonard Cheshire Disability, UK  
 Lewis Heywood Benefit Trust, Australia  
 Life Changing Experiences, Australia  
 Lifeline Australia  
 Lifeline Foundation, New Zealand  
 Lifestart Co-operative, Australia  
 Light of Africa Network, USA  
 Lighthouse Foundation, Australia  
 LitWorld, USA  
 London's Transport Museum, UK  
 Loyal Foundation, Australia  
 Luncheon Club Aids Support Group, Australia  
 Maggie's Centres, UK  
 Mahboba's Promise, Australia  
 Make A Wish Foundation Australia  
 Make A Wish Foundation, UK  
 Make It Right, USA  
 Mali Initiative, USA  
 Maronite St Therese of Child, Lebanon  
 Massey Hall, Canada  
 Matthew Talbot Homeless Services, Australia  
 Mayumarri Healing Centre, Australia  
 Melbourne Jewish Charity Fund, Australia  
 Mercy Corps, USA  
 METROsquash, USA  
 Midnight Basketball, Australia  
 MINDA, Australia



Mirabel Foundation, Australia  
 Misericordia Heart Mercy Center, USA  
 Mission Australia  
 Mission In Action, Australia  
 Mith Samlanh Friends, USA  
 Moira Child and Family Services, Australia  
 Muslim Aid Australia  
 National Council of Churches in Australia  
 National Society for the Prevention of Cruelty to Children, UK  
 Needy Family Foundation, Lady Perpetual Parish, USA  
 Neil Sachse Foundation, Australia  
 Nepalese Youth Opportunity Foundation, USA  
 New York Cares, USA  
 New York Road Runners Foundation, USA  
 NSW Meals on Wheels Association, Australia  
 NTUC Income, Singapore  
 Oasis Youth Support Network, Australia  
 One Dome At A Time, USA  
 Operation Flinders, Australia  
 Operation Santa Claus, Hong Kong  
 Operation Smile, Australia  
 Operation Smile, Hong Kong  
 Osteoporosis Sydney Support Group, Australia  
 Our Place Support Centre, Australia  
 Oxfam America  
 Oxfam Australia  
 Oxfam Hong Kong  
 Oxfam UK  
 OzHarvest, Australia  
 Pacific Rim Just 4, Australia  
 Pakistan Red Crescent Society  
 Palladia, USA  
 Palliative Care Council of SA, Australia  
 Palmera Youth Projects, Australia  
 Parkerville Children's Home, Australia  
 Pathways Foundation, Australia  
 Paul R Eckna Memorial Foundation, USA  
 Paynter Home in Sri Lanka  
 Philanthropy Australia  
 Philanthropy New York, USA  
 Philippines Red Cross  
 Plan International, Australia  
 Pondok Si Boncel, Indonesia  
 Project Sunshine, USA  
 Queer Screen Ltd, Australia  
 Reach for a Dream Foundation, South Africa  
 Rebuilding San Francisco, USA  
 Red Cross Society of China  
 Red Dust Role Models Ltd, Australia  
 Redfern Legal Centre, Australia  
 Rescue Mission Alliance, USA  
 Reserve Aid, USA  
 Rhys Daniels Trust, UK  
 Riding for the Disabled Association, Australia  
 Right to Play UK  
 Riverview Trust, Australia  
 Rocking the Boat, USA  
 Rotary Club of Adelaide, Australia  
 Rotary Club of Engadine, Australia  
 Rotary Club of Manly Sunrise, Australia  
 Royal Perth Yacht Club, Australia  
 Royal Society for the Welfare of Mothers and Babies, Australia  
 Sacred Heart Mission, Australia  
 Sailability, Australia  
 Samaritans Foundation Diocese of Newcastle, Australia  
 Samaritans Purse-Australia Ltd  
 Save the Children Hong Kong  
 Save the Children USA  
 Save the Children, Australia  
 Schizophrenia Fellowship of NSW, Australia  
 SeeAbility, UK  
 Seeing Eye Dogs, Australia  
 Send a Cow, UK  
 ServCorps, USA  
 Share Our Strength, USA  
 Shelterbox Australia  
 Shine for Kids Co-operative, Australia  
 Siblings Australia  
 Sichuan Social Charity, China  
 Single Parent Educational Foundation, USA  
 Sir David Martin Foundation, Australia  
 Sir Oswald Stoll Foundation, UK  
 Sir Roden Cutler Charities, Australia  
 Skin Cancer Education and Support, Australia  
 Social Ventures Australia  
 Social Welfare Organisation The Power of Love, USA  
 Societe St-Vincent de Paul, Canada  
 SOS Children's Villages UK  
 SOS Liban-Village D'Enfants  
 Soto Mission of San Francisco, USA  
 Spastic Centres of SA, Australia  
 Special Olympics Australia  
 Special Olympics Illinois, USA  
 Springboard Foundation, USA  
 St Barnabas Church Broadway, Australia  
 St Canice's Soup Kitchen, Australia  
 St Columban's Mission Society, Australia  
 St Francis Social Services, Australia  
 St Francis Welfare, Australia  
 St Ignatius College, Riverview, Australia  
 St James Settlement, Hong Kong  
 St John's Ambulance, Australia  
 St. Joseph Center, USA  
 St Luke's Hospice, UK  
 St Vincent De Paul Society, Australia  
 State Emergency Service, Australia  
 Stephen Siller Foundation, USA  
 Stepping Stones Nigeria  
 Stretch A Family, Australia  
 Sunrise Day Camp, USA  
 Swim Across America  
 Tabitha Foundation, Australia  
 Taiwan Fund for Children and Families, Asia  
 TCSD Cares, USA  
 Team for Kids, USA  
 Team World Vision, USA  
 Tear Australia  
 Ted Noffs Foundation, Australia  
 Teen Challenge Care QLD, Australia  
 Teen Challenge NSW, Australia  
 Terre des Hommes Suisse, Switzerland  
 Terry Fox Foundation, Abu Dhabi  
 The Alannah and Madeline Foundation, Australia  
 The Australian Ireland Fund, Australia  
 The Bellbirds Club, Australia  
 The Benevolent Society of NSW, Australia  
 The Bharti Charitable Foundation, Canada  
 The Cambodian Children's Fund, USA  
 The Centre for Asian Philanthropy, Hong Kong  
 The Children's Trust, UK  
 The COINS Foundation, UK  
 The Community Foundation of Oakville, Canada  
 The Denise House, Canada  
 The Desert Angel, USA  
 The Dunn & Lewis Youth Development Foundation, Australia  
 The Exodus Foundation, Australia  
 The George Gregan Foundation, Australia  
 The Grey Man, Australia  
 The Hole in the Wall Gang Fund, USA  
 The Hong Kong Council of Social Service  
 The HOPE Program, USA  
 The Hunger Project, Australia  
 The Jayden Trust, Australia  
 The John Maclean Foundation, Australia  
 The Kasumisou Foundation, Japan  
 The Kelly Patrick Dennehy Foundation  
 The Kianh Foundation, UK  
 The Laura Fergusson Trust, New Zealand  
 The Mary Potter Foundation, Australia  
 The Missionaries of St Andrew Anglican Aid Abroad, Australia  
 The Monastery, Australia  
 The Outward Bound Trust, UK  
 The Philippine National Red Cross  
 The Phoebe Stuart Appeal, Australia  
 The Prince's Trust, UK  
 The Reach Foundation, USA  
 The Rosemary Foundation, Australia  
 The Salvation Army, Australia  
 The Salvation Army, Canada  
 The Salvation Army, New Zealand  
 The Salvation Army, UK  
 The Salvation Army, USA  
 The Salvation Army Red Shield, South Africa  
 The Smith Family, Australia  
 The Station Ltd, Australia  
 The Summer Camp, USA  
 The Twenty-Ten Association, Australia  
 The Wayside Chapel, Australia  
 The Women's Foundation, Hong Kong  
 The Young Foundation, UK  
 Time for Kids, Australia  
 Touched By Olivia, Australia  
 Townsend House, Australia  
 Tracy Fleisher Memorial Fund, USA  
 TREATS, Hong Kong  
 TRUIST, USA  
 TVBS Caring for Taiwan Children, Asia  
 Underprivileged Children's Task Force, Australia  
 Unica Korea  
 UNICEF Australia  
 UNICEF Hong Kong  
 UNICEF Indonesia  
 UNIFEM Australia  
 United Care Wesley, Australia  
 United Israel Appeal Refugee Fund, Australia  
 United Jewish Appeal of Greater Toronto, Canada  
 United Jewish Welfare Fund, Canada  
 United Nations Foundation, USA  
 United Way of Greater St Louis, USA  
 United Way of Greenwich, USA  
 United Way of South Australia  
 United Way Sydney, Australia  
 Uniting Aid, Australia  
 Uniting Care, Australia  
 University Cheer Air Force, USA  
 Urban Seed, Australia  
 US Fund for UNICEF  
 US Holocaust Memorial Museum  
 USO of Illinois, USA  
 Variety, The Children's Charity, Australia  
 Voluntary Service Overseas, UK  
 Volunteer Canada  
 Waterlow-Heuston Kids Trust, Australia  
 Wellspring Calgary, Canada  
 Wesley Mission, Australia  
 White Lion, Australia  
 Whizz-Kidz, UK  
 Wildlife Victoria, Australia  
 Winds of Africa, USA  
 Winmalee Lions Club, Australia  
 Winnebago Alumni Association, USA  
 WNYC, USA  
 Women's Therapy Centre, UK  
 Wooden Spoon, UK  
 Wooyang Foundation, South Korea  
 WorkVentures Ltd, Australia  
 World Jewish Relief, UK  
 World Vision Australia  
 World Vision Canada  
 World Vision Hong Kong  
 World Vision Korea  
 World Vision Taiwan  
 World Vision, South Africa  
 World Vision, USA  
 World Youth International, Australia  
 XLP, UK  
 YMCA Camp Fuller, USA  
 YMCA of San Francisco  
 YMCA Partners, USA  
 Yonkers Partners in Education, USA  
 Youngcare Foundation, Australia  
 Young People in Nursing Homes National Alliance, Australia  
 Youth Enterprise Trust, Australia  
 Youth Focus, Australia  
 Youth Insearch, Australia  
 Youth Off the Streets, Australia  
 Zion Fellowship Building Fund, Australia  
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